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BREXIT Update

A replacement UK-specific e-notification service will be made available in the event of a no-deal Brexit. The Cabinet Office has revealed plans for a new e-notification service for public sector contracts in a no-deal Brexit scenario.

Under the UK’s EU membership, all procurement opportunities that fall within the scope of the EU procurement directives are advertised on the Official Journal of the European Union (OJEU) via Tenders Electronic Daily (TED).

Procurement opportunities for below threshold contracts (€125,000 for central government bodies and €193,000 for sub-central authorities) not falling within the scope of the EU procurement directives are advertised on ‘domestic’ portals such as:

- Contracts Finder
- Public Contracts Scotland
- Sell2Wales
- eTendersNI

No deal

If the UK leaves the EU in October 2019 with no deal in place regarding future arrangements on access to OJEU/TED, a replacement UK-specific e-notification service will be made available. Changes to the procurement rules will be made via amendments to existing legislation, to ensure continued operability.

All contract opportunities that would currently be published on OJEU/TED would be published on the new UK e-notification service. This would be in line with the current requirements to send notices to the EU Publications Office for publication on OJEU/TED. Publication would take place electronically and the service will be free for all users.

The UK is also aiming to accede to the WTO Agreement on Government Procurement (GPA). The UK currently participates in the GPA by virtue of its EU membership.

Implications

The briefing paper sets out the implications of a no-deal for suppliers.

Contracting authorities and entities would need to ensure their contract notices are published on the UK e-notification service rather than OJEU/TED.

The requirement to advertise in Contracts Finder, MOD Defence Contracts Online, Public Contracts Scotland, Sell2Wales and eTendersNI would remain.

Those contracting authorities and entities who are currently working with a third party such as an ‘E-Sender’ or ‘E-Publisher’ to publish to OJEU/TED should be able to continue to work with their provider to publish on the UK e-notification service.

Contracting authorities and entities that place their contract opportunities directly on to OJEU/TED will be contacted to ensure that they are familiar with the new UK e-notification service.
UK Public Sector Procurement rules and thresholds

The EU Procurement Directives, implemented into UK law by The Public Contracts Regulations 2015, apply to the award of contracts by public bodies. The EU procurement rules apply whenever a purchase by a public body of a Part A (IT goods and services) service exceeds the minimum financial thresholds set by legislation – currently £118,133* for Central Government and NHS and £181,302* for Police, Local government and Education organisations. For requirements under these thresholds public bodies should still ensure that proper competition is conducted in line with their constitutional requirements.

*updated as at 1st January 2018

When spending less than the current threshold public bodies may buy off contract or utilise a framework.

When spending above the threshold public bodies can buy via a framework or will need to conduct an OJEU procurement via one of four procedures as below:

Promoting Greater Transparency

Government policy is to adopt and encourage greater transparency in its commercial activity. All In-Scope Organisations must, as a minimum, follow the legal requirements to publish advertised opportunities and awards on Contracts Finder as required by Public Contracts Regulations 2015. Government has made many other commitments in relation to transparency of public contracting data.

Legal requirements for publication

The thresholds for publication are as follows:

- Central Contracting Authorities: £10,000
- Sub Central Contracting Authorities and NHS Trusts: £25,000

Advertising opportunities

The Public Contracts Regulations 2015 (PCRs) require In-Scope Organisations to ensure that when advertising a new procurement opportunity above the thresholds for Legal Requirements for Publication, that the advert is also placed on Contracts Finder for below OJEU threshold opportunities.

For above OJEU threshold procurements, the advert must be placed on Contracts Finder in addition to Tenders Electronic Daily (TED) or use a suitable Framework Agreement.

Frameworks

Framework arrangements are set up by public sector bodies (often called Public Buying Organisations (PBO’s)) with suppliers to provide goods and services according to certain requirements, e.g. price, quality and quantity. Frameworks can be arranged by one public body for either itself or several other public bodies.

Those bodies that are party to the framework can then order (or ‘call off’) the goods and services when required. If there is more than one supplier, then a mini-competition may be held to identify the best supplier.
The main benefit of using a framework is that when a public sector organisation, ‘calls off’ or runs a mini-competition from the framework, they will not have to go through the full procedural steps in the EU Directives. The process is then typically much quicker after the initial framework has been awarded.

**Benefits of Insight’s Frameworks and National Agreements:**

- EU compliant
- Quicker Access to products/services – faster than OJEU notice
- Competitive pricing – assured through framework compliance
- Wide Choice – access to the widest selection of products
- Best Practice Procurement – suppliers are carefully evaluated
- Direct Award Options – clear requirements can be purchased directly
- Choosing the Best Suppliers – further competitions are available
- Ease of Ordering – order from the catalogue or model order contract
- No Financial Limits – there is no legal limit on the value of the sale
- Free Service – customers are never charged for using frameworks or national agreements

Typically, where it is clear which supplier under a framework agreement can best meet a public sector organisation’s needs, they can access that supplier directly, but if a mini-competition is required, all capable suppliers under the framework must be invited to tender.

There are over 60 Public Buying Organisations in the UK creating frameworks. PBO’s can be vertical specific and will let frameworks with that vertical bias. For instance, the Southern Universities Purchasing Consortia creates frameworks that are specifically for higher education establishments. PBO’s can also offer frameworks that are open to all public sector bodies.

Each framework varies dependent on several factors

- Who is eligible to use the framework; this is specified in the framework terms and can be anything from a single organisation to a specific set of named customers, a vertical (Health, schools etc.) or can incorporate all public sector bodies.
- The goods and services available; a framework is broken down into Lots. A Lot can cover anything from a single type of product category (i.e. Tablets, Servers, and Notebooks) right up to the full range of IT goods and services (i.e. all hardware and software). The Lot description tells you what goods and services can be bought under that Lot.
- The contract price; each framework will be subject to its own pricing dependent on the contract price agreed at the time the framework was let.
- The number of suppliers on a framework (by Lot where applicable)
- Whether the framework allows for direct award, catalogue order or is a mini competition only framework

**Direct Award** - This is where the framework allows the customer to purchase directly from a supplier within a Lot without going to mini-competition.

**Catalogue Order** - This is where frameworks allow for ordering from a catalogue. A catalogue is an electronic list of products that can be accessed via the customer’s e-procurement tool. This can be either punch-out or a static upload. The catalogue product list is determined by the contract/customer and can be limited by product, by category or sub-category, or can extend to Insight’s entire product portfolio.

**Mini competition** - A mini competition is where a customer goes to further competition by inviting all suppliers within a Lot to respond to a requirement. The customer must invite all capable suppliers (all suppliers awarded the framework) within the Lot and cannot pick and choose who to invite. Some frameworks only allow for mini-competition and do not offer the facility for direct award. See Appendix A – Mini-Competitions Explained.
Insight Partner Alliance

At last count, Insight has more than 750 unique partners in the Partner Alliance eco-system. With established relationships with specialist and niche hardware, software and solution vendors, we can offer you a comprehensive range of technologies and solutions via our technology partners.

These key partnerships with some of the world’s leading technology solution providers means we can offer you the latest technology solutions via our portfolio of framework agreements.

Insight’s Partner Alliance team of 8 partner alliance managers has responsibility for partner enrolment and management. The Partner Alliance team manages all subcontractors within a strict partner management framework.

Insight has a well-established framework for the selection and management of subcontractors called the Insight Partner Assurance Program™. Insight’s subcontractors are subject to a rigorous selection and continuous assessment programme, consisting of:

- Initial analysis of services and solutions
- Financial stability and history
- Required technical capabilities and accreditations
- People management, ethical standards, culture
- Quality assurance certifications and policies
- Information assurance including adherence to data protection legislation
- Environmental standards and policies
- Contractual acceptance of terms via Insight’s Market Place Agreement
- Control framework including Statement of Works for each project
- Performance management

Under the Insight Partner Assurance Program™, all partners (often referred to as sub-contractors) are subject to a detailed financial risk assessment. Insight has an in-house team of 22 Risk and Financial Analysts.

Risk assessment is supported by a daily financial data feed from a combination of Dunn & Bradstreet™, Graydon™ and Experian™ to provide objective third-party financial data. Our Financial Analysts use a scorecard rating system of: credit rating; balance sheet strength; cash and liquid assets; gearing ratio and known risk factors.

Why Use Insight’s Partner Alliance Services

If you need to purchase a solution, software, or hardware from a specialist supplier that is not currently accredited to supply via a framework or you have an urgent requirement that needs to be purchased in a hurry, then using Insight’s Partner Alliance services is the way forward.

Insight has contracts in place with more than 750 partners. Please note that if the supplier you want is not yet on Insight’s list, then please have your supplier or your purchasing team call Insight to arrange an introduction.
How Does Partner Alliance Services Work?

Insight’s Partner Alliance team works closely with Insight’s Contracts Team and the Bid Team to manage every opportunity. These three teams combine to deliver an excellent customer and partner experience.

The main processes include:

- Opportunity registration - making Insight aware of the opportunity early so that we can engage with your chosen supplier or prepare your requirements for further competition
- Partner Selection – please review the partner selection process above
- Responding to ITQs – we will engage with your supplier to prepare a proposal
- Upon award – we will create an SOW (Statement of Work) between Insight and the partner, this is later translated into a Model Contract as prescribed by the framework agreement that you have elected to use
- Creating a Model Contract (the framework contract between Insight and the Client)

Where appropriate, the Partner Alliance team can further reduce the time for procurement by using Insight’s ‘Fast Track Contract Process’.

A ‘Fast Track’ process is required to manage a specific group of Statements of Works, Contract Change Notices, and Contracts for framework customers who use Insight’s Partner Alliance services.

This process includes a re-designed Statement of Works (SOW) and Contract Change Notice (CCN) form to streamline creation, review, and management of SOWs and CCNs. This has significantly reduced the time and resources required to provide both customers and partners with a full contract suite.

For the fast track process to work, a stringent review process is required with well-defined guidelines.

These procedures apply to all aspects of managing the Partner Alliance Fast Track process, including:

- Fast Track Qualification Process
- Single Form Statement of Works Pack
- Single Form Contract Change Notice (CCN)
- Single Form Statement of Works Review Process
- Fast Track Sign Off and Filing Process

Selecting the Correct Framework

In this guide, we list all of Insight’s current frameworks and include details of:

- Framework name
- Framework reference details
- Show a list of customers eligible to use that framework
- Lot descriptions and scope of the framework
- Any noteworthy terms of the framework

The following page has an overview of our current frameworks and national agreements.
## Selecting the Correct Framework

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HealthTrust Europe – ComIT 2 (Complete IT) Framework 0005705

Customers eligible

HTE’s ICT Solutions Framework for IT Hardware, Software, Services and Support, may be utilised by all public sector bodies and any similar private sector organisations in the UK, which includes:

- Central Government departments and their executive agencies
- Non-Departmental Public Bodies (NDPBs)
- National Health Service (NHS)
- Health boards, NHS Trusts, Community Health Councils and other constituent bodies of the NHS in Wales
- NHS Scotland and its constituent bodies
- Health and its constituent bodies
- Health and Social Care Trusts, Health agencies and other constituent bodies of the NHS in Northern Ireland.
- Local Authorities and Councils
- Police Forces
- Fire and Ambulance Services and other emergency response organisations
- Educational Establishments through to Higher Education providers
- Registered Local Landlords (RSLs)
- Registered Charities
- Devolved and other administrations within the British Isles
- Her Majesty’s Prison Service
- The Ministry of Defense

This framework provides customers with the widest, unrestricted choice of manufacturers and technologies and is free.

Lot description and scope:

HealthTrust Europe established a Framework Agreement for the provision of Enterprise Level Information Communication Technology (ICT) Solutions for Hardware, Software, Programs, Applications, Security, Computer Science, Managed Services, Consultancy, Support and associated services across 1 (one) Lot. The Framework Agreement enables customers to form subsequent Call off Contracts which meet their individual ICT requirements. The scope of this Framework Agreement includes all the below ICT categories:

Hardware

The provision of products, services and solutions for the design, supply, installation, delivery and facilitation of Enterprise Level ICT Hardware solutions, across a range of brands, specifications and manufacturers. Hardware solutions are to include; audio visual equipment, client devices, data storage solutions, digital technology devices, enterprise servers, furniture, housing and power, networking solutions, peripherals, telecommunication equipment and any other items which may be reasonably described as hardware.

This hardware categorisation ranges from single hardware purchases and modifications of hardware equipment to full Specification design, build, installation, deployment, support and maintenance of enterprise level infrastructure for complete ICT Solutions. Solutions provided under this category may include; bespoke, end-to-end hardware and infrastructure solutions.
Software
The provision, implementation and facilitation of all software solutions. This varies from commoditised off the shelf programs, applications and software packages to complex bespoke software and system developed solutions. This incorporates all aspects of software licensing including cloud, mobile software licensing and Software-as-a-Service (SaaS).

Software solutions are to include; cloud service & solutions, operating software, programmes and applications, internet solutions, social media solutions, bespoke software development, auditing and testing, software asset management (SAM), software license optimization and monetization, software portfolio management (SPM), software support/ maintenance services and other products, solutions or services which may reasonably be described as Software, Development, Programs or Applications.

ICT Security
The provision, implementation and facilitation of all necessary ICT elements, to provide robust defences against security threats whether internal, external, digital or physical. The security category consists of technologies, solutions, processes and controls designed to protect systems, networks and data from risk.

Security solutions are to include; hardware, software and application security, browser security, endpoint security, firewalls, forensic investigation and reporting, data security, device management, digital risk monitoring, governance/ compliance management, network security, mobile security, patch configuration and management, penetration testing, risk and vulnerability solutions, security management and services, threat management, vulnerability assessment, education, training, consultancy, auditing and other products, solutions or services which may reasonably be described as ICT Security.

ICT Technology Assisted Services
The supply and delivery of a variety of technology assisted services to enhance a Beneficiaries delivery, performance and experience of ICT solutions. The provision of supporting value-added services which combine with the processes and functions of software, hardware, networks, telecommunications and electronics. This varies from the supply of individual services to the supply of overarching solutions to enhance health, social services and public services e.g. Telehealth, Telecare and Telemedicine.

Technology Assisted Services are to include; consultancy, advisory services, education & training, insurance, support/ maintenance services, application services, asset recovery, business continuity, disaster recovery, business intelligence and analytics, deployments, configuration, data destruction, installation, logistics, managed services, helpdesk, business process outsourcing, project management, security services, conferencing and data sharing, unified communications and convergence and other solutions which may reasonably be described as ICT Technology Assisted Services.

Computer Science
The provision, implementation and facilitation of all products and services to optimize and improve an organisation’s data processing capabilities; improving the quality, usability and integrity of data. This can incorporate single data projects to big data analytics with elements such as predictive models, statistical algorithms and what-if analysis powered by high-performance analytical systems.

Computer Science solutions are to include; automation, machine learning, natural language processing, artificial intelligence, cognitive computing and technologies, computer vision, data mining, data processing, data analysis and other solutions which may reasonably be described as Computer Science.
Contract Dates: 27th September 2019 to 26th September 2023

Framework Notes:

The HealthTrust Europe (HTE) Information Communication Technology (ICT) Solutions framework for the provision of enterprise level ICT solutions; for IT hardware products, software, programs, applications, associated products, services and support has been created to deliver the most cost effective and simplest route to market for your IT requirements whatever they may be. The framework is split across just two Lots to help simplify your purchases for hardware and software and allow easy identification of the most suitable suppliers for your end to end solutions.

This framework agreement satisfies the requirements of Public Sector Contracting Authorities to procure either commodity hardware, software or both, via a preferred Direct Award process. It also provides a facility to procure bespoke IT hardware and / or software solutions through appropriate benchmarking or further competition procedures, where applicable, for single beneficiaries or for those organisations looking to share services across several beneficiaries.

The framework provides customers with the widest possible choice of solutions through direct manufacture or reseller suppliers. It is extremely easy to access, free to use, with no commitment and fully supported by our expert procurement team. A simple phone call can get you onto the framework and purchasing your direct awarded solution or, if required you can go on to conduct a fully OJEU compliant procurement process. We offer competitive prices for goods and services based on our consortium volume leverage, which enables you to purchase your solution with confidence.

- Free to access and easy to use
- Direct Award
- Consortium volume and market relative pricing
- Highest quality, market leading brands with the widest range of services and support
- Time and operational resource associated cost saving benefits

FAQS

How does the framework work?

This framework enables you to engage the UK’s best IT providers to deliver your ICT requirements whether they are for hardware, software, services and support, or a combination of these, without running a lengthy and expensive procurement exercise – because we’ve already gone through an OJEU compliant procurement process. HTE’s framework gives you instant access to the largest range of commoditised and specialist solutions available, with a quick and simple sign-up process which gets your solutions delivered faster.
Insight Public Sector Framework Guide for Clients

RM1557 – G-Cloud Framework - Including G10 & G11

Crown Commercial Service

Customers eligible

All Public sector organisations including Central government departments, Non-departmental public bodies, Arm’s length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and Colleges.

Lot description and scope:

The supply of Cloud services for all public sector – accredited on all four Lots

Lot 1 Infrastructure as a Service (IaaS)

• the capability to provision processing, storage, networks, and other fundamental computing resources where the customer can deploy and run arbitrary software, which can include operating systems and applications. The customer does not manage or control the underlying cloud infrastructure but has control over operating systems, storage, and deployed applications; and possibly limited control of select networking components (e.g., host firewalls).

Lot 2 Platform as a Service (PaaS)

• the capability to deploy onto the cloud infrastructure customer-created or acquired applications created using programming languages, libraries, services, and tools supported by the provider. The customer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, or storage, but has control over the deployed applications and possibly configuration settings for the application-hosting environment.

Lot 3 Software as a Service (SaaS)

• the capability to use the provider’s applications running on a cloud infrastructure. The applications are accessible from various client devices through either a thin client interface, such as a web browser (e.g., web-based email), or a program interface. The customer does not manage or control the underlying cloud infrastructure including network, servers, operating systems, storage, or even individual application capabilities, except for limited user-specific application configuration settings.

Lot 4 Specialist Cloud Services

• Onboarding services
• Design Authority
• Business Analysis
• Design and Development
• Project Specification and Selection
• Deployment
• Transition Management
• User Management
• Service Integration and Management Services (SIAM):
• Enterprise Architecture
• Project Management, Programme
• Management and Governance
• Service and Systems Integration
• Service Management
• Software Support
• Helpdesk
• Information management and digital continuity:
• eDiscovery
• Data recovery, conversion and migration
• Data quality
• Digital archiving
• Data storage consultancy

Contract Expiry: July 2020

Contract Extension: Usually 12 months with 6 months’ extension.

New revision every year.

Two revisions of this framework valid at a time. Currently 10 and 11.
RM3733 Technology Products 2 Framework - 2016

OJEU Reference: 2016/S 099-177221

Customers eligible
All Public sector organisations including Central government departments, Non-departmental public bodies, Arm’s length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and Colleges.

Lot description and scope:

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<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
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<tbody>
<tr>
<td>Lot 1</td>
<td><strong>Hardware:</strong> This Lot is aimed at value added resellers (VAR) who have the capability to provide a wide range of vendor-neutral end user devices, and other hardware such as audio-visual, network infrastructure equipment and IT peripherals. Operating systems and utility software included as part of a standard Original Equipment Manufacturer (OEM) product offering/factory build are included in this lot when purchased alongside/installed on the associated hardware.</td>
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<tr>
<td>Lot 2</td>
<td><strong>Software:</strong> This Lot is aimed at specialist channel partners for software, who have the capability to supply a full range of commercial and open source commodity off-the-shelf software, software licenses and associated commoditised software services including software asset management. Suppliers suitable for this Lot would be expected to have in depth knowledge and expertise with the major software vendors, providing access to discounts and significant rebates using their partnering arrangements.</td>
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<tr>
<td>Lot 3</td>
<td><strong>Combined Hardware and Software Requirements:</strong> This Lot is aimed at Suppliers with the capability of providing combined hardware and software requirements as detailed above – Suppliers that appear on Lot 1 and Lot 2 inclusive will appear on this Lot 3.</td>
</tr>
<tr>
<td>Lot 4</td>
<td><strong>Information Assured Products:</strong> This Lot is aimed at Suppliers of commoditised IT products and solutions that are capable of meeting specific protective, information assurance requirements. The main provision for the product and solutions is to provide information assurance enforcing and/or relevant functionality.</td>
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<tr>
<td>Lot 6</td>
<td><strong>Catalogue:</strong> This Lot enables suppliers to provide Contracting Bodies with a range of commoditised technology hardware and software products sourced via an online catalogue.</td>
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</table>

Contract Expiry: Lots 1-5 - 31st March 2020
Lot 6 - 31st October 2020

Framework Notes:
Contracting Bodies may award Call-Off Contracts for any of the Goods and/or Related Services by further competition i.e. with re-opening competition among Suppliers including by use of an e-Auction.
RM3804 Technology Services Framework 2

Crown Commercial Service

Customers eligible
All Public sector organisations including Central government departments, Non-departmental public bodies, Arm's length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and Colleges.

Lot description and scope:

Lot 1 – Technology Strategy and Services Design, suppliers of either of the following;
Note that Suppliers under this lot may provide both the Strategy services or the Service Design services; or just one. Suppliers do not necessarily have capability to supply both.

Strategy
The design of Customers technology strategies, using either classic (waterfall) or agile (iterative) approaches. The strategy may be new, modified or an enhancement of the current strategy. The design approach of the strategy will be dependent upon the life expectancy of the strategy and how dynamic the organisation may be.

Key attributes:
• Capability analysis - identification of current business capability (as is) and that which will be needed for the future state (to be).
• Enterprise architecture using the open group architecture framework (TOGAF) or similar.
• Technology gap assessments - the assessment and recommendation of the right technology to plug the capability gap between the as-is and the to-be.
• Business models - identification of the correct commercial and operational models to deliver the technology strategy (insourced, outsourced or multi-sourced models).
• Architectures - identification of the correct technology architecture to deliver the technology strategy (in-house hosted, private cloud, hybrid or public cloud).
• Road-mapping - the development of technology roadmaps to co-ordinate the delivery of the technology strategy.
• IT financial management - development of an IT financial management approach to support the technology strategy, to manage investment and costs and obtain business benefit from any investments.

And / or

Service Design
The identification and design of technology services including resources, processes and assets to meet customer and/or end user service needs. This includes auditing current service provision, continuous service improvement and developing new services.

Services may be designed in line with IT Service Management Models (ITSM) such as ITIL, Cobit, ISO/IEC 20000-1 or others, as required.

Key attributes:
• Operational service design - working with customers and end users to design a service delivery model that meets the current and future business needs and demand.
• Demand management - capacity planning processes and systems.
• Service Levels, Performance Design - developing service levels and KPI's for services in scope, their measurement and reporting and how service provider(s) may work to achieve and maintain them.
Service Availability – designing monitoring, assurance and continuity of service processes and systems to meet current and future business needs.

Risk – ensuring proactive risk identification, mitigation and management to deliver service continuity.

Security – appropriate security protection in line with business needs.

Supply chain - designing, integration and management of commercial processes to ensure service integration and efficient operation in a multi supplier eco system.

Applications - identification and specification of any appropriate databases, applications or toolsets to deliver the services.

Lot 2 – Transition and Transformation

Transition and transformation services which supports the implementation of new services, service providers, architectures or processes in line with the customer specifications and/or services strategy, with minimal risk and impact to the organisation. The Supplier shall conduct the process in a cost effective and timely manner. The service(s) may be new, modified, enhanced or the retirement of a service(s).

This lot also covers transition from one operational site(s) and/or service provider(s) to an alternative and/or insourcing of previously outsourced services.

Key attributes:

- The identification of the transition/transformation success factors and their measurement.
- Risk analysis and risk management.
- Audit and due diligence activities for the present customer estate.
- Project and programme management, including planning, delivery and reporting.
- Implementing and managing the transition/transformation process and coordination of resources, potentially across a multi supplier environment.
- Post transition/transformation review to identify if the objectives, success factors and benefits have been met and realised.
- Legacy service decommissioning and disposal, including planning, delivery and coordination of activities.

Lot 3 – Operational Services

The services, processes and tools needed to manage the provisioning, capacity, performance, security and availability of the technology environment. Delivering at the right quality and at competitive costs. All services shall allow for change management within their delivery. Services may be delivered in line with IT Service Management Models (ITSM) such as ITIL, Cobit, ISO/IEC 20000-1 or others, as required by the customer.

Delivery of this service should be within at least one of the following service groups:

- 3a: End User Services.
- 3b: Operation Management.
- 3c: Technical Management.
- 3d: Application and Data Management.

End User Services (3a) – suppliers of either of the following services End User Support

An information and support management service to handle a Customers internal or external queries and operational problems on technology related processes, policies, systems and usage.

Services may include: product support capabilities, including elements of hardware and software support, logging of problems, reporting and proactive results analysis of problem trends to suggest permanent fixes. The dispatch of service technicians and/or parts, end user training coordination and other technology related issues.
End User Computing and Device Management

The scope of the end-user computing and device management covers the full life cycle management of desktop, laptop, tablet, thin-client, handheld and peripheral assets including acquisition, deployment, maintenance, change management as well as disposal.

The service extends to the hardware, software, disaster recovery and personnel to perform the technical support, planning, process management and administration of the service.

Operational Management (3b) – suppliers of any of the following services

IT Operations, Data Centre and Technology Estate Service Management

The body of competencies, roles and practices that ensure technology offers the right services at the right price and quality levels for its users. Operating models may be fully centralised, fully decentralised or ‘federated’ (hybrid).

This includes the day-to-day system management responsibility for the technology infrastructure, its systems operation, integration, support, administration, and performance monitoring. Technical diagnostics/troubleshooting, configuration management, system repair and disposal management and the production of management reports may form part of this service.

Security Management

The control, monitoring and management of security devices, systems, web sites, applications, databases, servers and data centres, and other technologies and services.

This extends to managed firewall, identity and access management, intrusion detection, virtual private networks, vulnerability scanning and anti-viral/anti-phishing services. Services may be provided individually or in the form of an in-house or external Security Operations Centre (SOC) aimed at managing a 24/7 service.

Supply Chain and Contract lifecycle management

The process of creating and fulfilling demands for technology services, including the life-cycle of contracts created, administered or that may impact the organisation. This includes third party contract management and/or service integration (SIAM) regarding outsourcing, procurement, licensing and any other technology related agreements containing contractual obligations to the customer both now and in the future.

Technical Management (3c) – suppliers of either of the following services

Network Infrastructure Management

Services for planning, delivering, operating, managing (including security), supporting and monitoring the on premise local area network infrastructure (LAN) and/or its assets. Including but not limited to fixed and wireless devices, routers, switches, firewalls, fibre optic equipment etc.). This may take the form of individual services and/or a Network Operations Centre - NOC.

Exclusions are telephony, mobile voice and data services, video-conferencing, audio-conferencing services, integrated communications and wide area network provisioning and connectivity.

Hardware and Software Asset Management

A framework and set of processes for strategically tracking and managing the financial, licensing and contractual aspects of IT assets through their life cycle. This includes hardware and software acquisition and disposal decisions that identify and eliminate unused or infrequently used assets, the consolidation of software licenses or proposals for new licensing models. The service shall provide an accurate account of technology asset lifecycle costs and risks to maximize the business value of technology and sourcing decisions.
Application and Data Management (3d) – suppliers of either of the following services Data Warehouse, Database and Data Management

Data, database and middleware management and integration practices, architectural techniques and tools for achieving consistent access to data across the technology estate. The services shall meet the data consumption requirements of all other services, applications and business processes. This is inclusive of installation, configuration, management and support (1st or 3rd party) of databases. Activities include Data extraction, translation, transfer, conversion and backup and recovery.

Applications Management and Support

A wide variety of application services, processes and methodologies for maintaining, enhancing, managing and supporting custom or enterprise applications, packaged software applications, ESCROW or network-delivered applications.

DevOps or Release Management

A collaborative approach to the integration of the software life cycle from application development through release and IT operations activities, with a focus on process workflows, application creation, deployment, and delivery using tools to automate the delivery for rapid and reliable software release.

Lot 4 – Programmes and Large Projects

This lot is for large scale, complex or high risk projects and/or programmes that require the range of services offered in lots 1, 2 and of those in 3 (a, b, c, d).

For services at the Official Level, bidders who qualify for lots 1, 2 and 3a - 3d will automatically qualify for Lot 4a. In addition, those that fully complete and pass the additional security question (SQ10 of the Your Offer), will qualify for Lot 4b and the opportunity to deliver programmes and/or project requirements at the Government’s Secret security level.

Delivery may take the form of a single entity (single sourced) providing all the services or multiple-entities (multi-sourced) depending upon the customers’ technology delivery strategy.

- **Lot 4a** – Programmes and Large Projects Services at Official security level and below.
- **Lot 4b** – Programmes and Large Projects Services above Official security level (Secret and Top Secret).

**Contract Expiry:** 23rd August 2020

**Framework Notes:**

This agreement has been developed in collaboration with the Government Digital Service (GDS). It is an enabler for public sector organisations to take significant steps towards the “Digital by Default” agenda. Its primary purpose is to provide technology services to central government, local authorities and NHS trusts.

The agreement provides access to specialist suppliers who can provide the services under individual lots, as well as suppliers who can provide multiple services across several lots facilitated by means of a collaboration agreement.

Buyers can place call-off contracts via a further competition by providing suppliers with the details of your requirement and each supplier will submit a priced solution against those requirements.
RM3814 - Vehicle Conversions
Dynamic Purchasing System

OJEU Reference:

Customers eligible
All Public sector organisations including Central government departments, Non departmental public bodies, arms length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and colleges.

Lot description and scope:
The core requirement of the Vehicle Conversions shall include but shall not be limited to the following mandatory and desirable requirements:

Mandatory
• Turnkey solution for complete supply of vehicle, associated equipment and conversion services
• Single service items for the conversion of vehicles
• Vehicle testing
• Environmental and sustainability criteria
• Health and Safety
• Security
• Vetting

Desirable
• Standalone design and consultancy services
• Warranty and after sales
• Vehicle user training and guidance
• Electrical and Communication Equipment Installation

Mandatory Service Requirements
Vehicle Conversions
The Supplier shall offer either one or a combination of the following service requirements:
• whole Turnkey solution for complete supply of vehicle, associated equipment and conversions services; or
• single service items for the conversion of vehicles; or
• any variances in between these service levels

The Supplier shall ensure that all vehicles are converted in accordance with the base vehicle/chassis manufacturer’s body builder guidelines.

The Supplier shall provide evidence of vehicle or sector specific accreditations or qualifications where requested by Contracting Authorities.

The Supplier shall establish and maintain effective relationships with Contracting Authorities in order to ensure the service levels are met as specified in the individual Contracts awarded.

The Supplier shall provide Contracting Authorities with accurate and transparent detailed delivery timescales for all vehicle conversions throughout any contract period.
The Supplier must provide Contracting Authorities with regular updates on the progress for completion of conversion services, and demonstrate ways in which they will mitigate risks of any potential delays.

The Supplier shall ensure that vehicles are tested to the relevant Type Approval Regulations, in line with the Vehicle Certification Agency terms which can be accessed at http://www.dft.gov.uk/vca/ and as the designated UK Approval Authority and Technical Service for type approval to all automotive European Community (EC) Directives and the equivalent United Nations Economic Community for Europe (ECE) Regulations.

The Supplier shall ensure that all vehicles are to be converted in accordance with The Road Vehicles (Construction and Use) Regulations 1986.

**Contract Expiry:** 23rd August 2023

**Framework Notes:**

Contracting Bodies may award Call-Off Contracts for any of the Goods and/or Related Services by further competition i.e. with re-opening competition among Suppliers including by use of an e-Auction.
RM1043.5 Digital Outcomes and Specialist Services Framework 4

OJEU Reference: No: 2016/s 217-395765

Customers eligible
All Public sector organisations including Central government departments, Non departmental public bodies, arms length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and Colleges.

Lot 1 Digital Outcomes
Digital outcomes Suppliers will provide teams to research, test, design, build, release, iterate, support or retire a digital service. Buyers will define the brief.

The Supplier must:
- work according to the technology code of practice (https://www.gov.uk/service-manual/technology/code-of-practice.html)
- work according to the government service design manual (https://www.gov.uk/service-manual)
- understand what it means to work on one of the discovery, alpha, beta, live or retirement phases described in the government service design manual (https://www.gov.uk/service-manual)

The Supplier must provide Services within at least one of the following capabilities:
- user experience and design
- performance analysis and data
- security
- service delivery
- software development
- support and operations
- testing and auditing
- user research

Lot 2 Digital Specialists
Digital specialists Suppliers will provide government departments and teams with individual specialists to deliver a specific outcome with defined Deliverables on a service, programme or project. The scope and Deliverables will be defined by the Buyer.

The Supplier must:
- take direct contractual responsibility and full accountability for delivery of the service and the work undertaken by the specialist they provide
- offer evidence of competence in each role if requested by the Buyer
- ensure all roles support the government service design manual’s (https://www.gov.uk/service-manual/the-team) description of what you need to build a successful service
The Supplier must provide at least one of the following roles:

- agile coach
- business analyst
- communications manager
- content designer or copywriter
- cyber security consultant
- data architect
- data engineer
- data scientist
- delivery manager or project manager
- designer
- developer
- performance analyst
- portfolio manager
- product manager
- programme delivery manager
- quality assurance analyst
- service manager
- technical architect
- user researcher
- web operations engineer

Role descriptions are provided on the Digital Marketplace.

**Contract Expiry:** 30th September 2020

**Contract Extension:** 2 x 1 Year to September 2022

**Framework Notes:**
Further competition only.
RM3821 Data & Application Solutions Framework - 2019

Customers eligible

All central government departments, their arm’s length bodies, devolved administrations, the wider public sector and third sector organisations.

Lot 1a: Resource Planning & Management Solutions including Financial & Commercial

Public sector organisations can buy, implement, test and deliver a broad range of software solutions, as well as essential hardware and professional services, in one procurement. It offers customers the choice to buy cloud and on-premise software or a combination of both under one agreement.

• Delivers fully supported solutions for cloud, on premise or hybrid systems
• Provides coverage across sector-specific requirements
• All lots are available to all public sector customers
• Offers direct award functionality across all lots through our government eMarketplace
• Support and maintenance options to help extend a product’s lifecycle
• Uses the CCS public sector contract

Contract Expiry: 10th June 2022

Framework Notes:

DAS allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
RM6103 Education Technology Framework - 2019

Customers eligible
Crown Commercial Service (CCS) Framework Agreement for the provision of technology services, solutions and educational hardware for the education sector such as schools, multi academy trusts, training institutions and further education establishments.

Lot description and scope:

Lot 3 Broadband Services
The buyer can only award a Call Off Contract through completing a Further Competition procedure.

Where requested by the Buyer, Suppliers will provide a range of goods, services and to deliver full fibre broadband to Buyer. Services which may include but are not limited to:

• Site-to-site or site-to-cloud connectivity
• LAN equipment, SAN equipment and wired or wireless connectivity
• Network security
• Support
• IP connectivity
• Broadband routing
• Internet Filtering and Tracking of Internet Use
• Firewall
• Anti-virus
• E-Safety solution
• Storage

Lot 4 Hardware
The buyer can award a call off contract via either completion of a further completion procedure or by applying the direct award criteria to the supplier’s catalogue.

Where requested by the Buyer, Suppliers will provide a range of user devices and infrastructure hardware and peripherals to support teaching, learning, management and administration functions. These may include but are not limited to:

• Desktop Devices Desktop Devices (including standard Microsoft office licence or equivalent and anti-virus) MS Office Home not to be used
• Portable Devices Desktop Devices (including standard Microsoft office licence or equivalent and anti-virus) MS Office Home not to be used
• Tablet devices
• High Specification Devices
• Storage/Charging for Devices
• Printers (including 3D printers)
• Infrastructure hardware (including not limited to Servers, Routers, Switches)
• Close-to-the-box services (eg hardware configuration, delivery to desk/server room, installation)
Contract Expiry: 10th June 2022
Contract Extension: 1 x 1 Year to June 2023

Framework Notes:
The RM6103 Education Technology framework allows for both direct call off and mini-competition. If the buyer can determine that the goods/or services can be met by the framework supplier’s catalogue set out in the framework and there are no changes to the framework terms (meaning that there are no special terms required by the customer), then the buyer may award a Call Off Agreement under this Framework Agreement without holding a further competition. The buyer must:
• develop a clear Statement of Requirements
• apply the Direct Award Criteria to the catalogue of the Goods and/or Services for all Suppliers capable of meeting the Statement of Requirements in order to establish which of the Framework Suppliers provides the most economically advantageous solution
Brunel University London
– POISE Framework 2016

OJEU Reference: 2016/S 153-277888
Reference: BUL 1624

Customers eligible
Brunel University London has established this framework for the supply of ICT Products and Associated Services for use by or on behalf of public sector bodies (and their statutory successors and organisations created as a result of re-organisation or organisational changes) located in the UK. Any public sector organisation can utilise this framework by contacting Brunel University.

Please see Appendix A for further details:

Lot description and scope:
The scope of the contract may include (but not limited to):

- **Hardware Supply** ( Servers, networking equipment, storage devices, user devices, peripherals).
- **Software** (all COTS software, niche applications - both licensing and support, Saas).
- **Hardware Services** (build, imaging, deployment and asset management).
- **Software Services** (asset management, development).
- **Maintenance and Support** (any maintenance and support relating to the above).
- **Value Add Services**.
- **Ordering Portal** - linked to the finance system.
- **Market Intelligence** - product roadmaps, professional advice relating to product/licensing options.
- **Flexible support** - Stock holding, quick deployment.

**Contract Commencement:** 19th October 2016
**Contract Expiry:** 18th October 2020

**Framework Notes:**
Hardware to include but not limited to the provision and configuration of mainframe, mid-range, mini computers, PCs, laptops, netbooks and peripheral equipment, audio-visual equipment and associated consumables and related services. Also, to include consumables and hardware disposal and recycle.

Software to include but not limited to Software Applications, Software Licences, Software Upgrade, Software-related Services, Software Support Services, Software Development Services, Software Maintenance Services, Software Implementation Services, Software Reproduction Services, Software Configuration Services, Hosted Services, Software as a Service (Saas), Data Services, ESCROW and Managed Services.

Networks to include but not limited to provision and management of voice, data and combined (IP) and VOIP equipment and link provision across all transmission methods, e.g. wire, fibre, satellite and radio. To include local, campus and wide area networks and all equipment and services supporting and facilitating the network.

Services to include but not limited to installation, maintenance and management of any of the above-mentioned items. To include same for infrastructure required to maintain central or remote ICT provision. To include on-site management or remote hosting of web accessed services, including their development and maintenance.

To provide additional services in support of purchases to include but not limited to conducting mini competitions on behalf of customers, to identify and highlight sustainable options.
The supplier will be required to manage the supply chain and any sub-contractors on behalf of the purchasing customer. They will be required to provide product innovation, identify avoidable costs and facilitate cost reductions. If required, to also undertake contract and asset management (including asset tagging) for the customer.

Appendix A:

Brunel University London has established a Framework Agreement for use by the following UK public sector bodies (and any future successors to these organisations):

Local Government that can be accessed at the Public-Sector Classification Guide:
- Local Authorities
- http://openlylocal.com/councils/all
- http://www.ubico.co.uk Agent acting on behalf of Cheltenham Borough Council.
- NDPBs
- https://www.gov.uk/government/organisations
- Educational Establishments in England and Wales, maintained by the Department
- For Children, Schools and Families including Schools and Colleges but not Universities unless listed here individually
- http://www.education.gov.uk/edubase/home.html
- Brunel University London
- Buckinghamshire New University
- Police Forces in the United Kingdom
- http://www.police.uk/?view=force_sites
- http://apccs.police.uk/about-the-apcc/
- Fire and Rescue Services in the United Kingdom
- http://www.fireservice.co.uk/information/ukfrs
- http://www.nifrs.org/areas-districts/
- NHS Bodies England
- http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx
- http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx
- http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx
- http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx
- http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx
- http://www.nhs.uk/ServiceDirectories/Pages/OtherListing.aspx
- Hospices in the UK
- Registered Social Landlords (Housing Associations)
- Third Sector and Charities in the United Kingdom
- http://www.charitycommission.gov.uk/find-charities/
- http://www.oscr.org.uk/search-charity-register/
- Citizens Advice in the United Kingdom
- http://www.citizensadvice.org.uk/index/getadvice.htm
- http://www.cas.org.uk
- http://www.citizensadvice.co.uk/
- Financial Services Compensation Scheme (FSCS)
- Scottish Public Bodies
- Welsh Public Bodies
- National Assembly for Wales, Welsh Assembly Government and Welsh Local Authorities, and all bodies covered by:
- NHS Wales
- http://www.wales.nhs.uk/ourservices/directory
- Housing Associations — Registered Social Landlords Wales
- Any corporation established, or a group of individuals appointed to act together, for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character, and
- financed wholly or mainly by another contracting authority listed above in this section VI.3 of this notice;
- subject to management supervision by another contracting authority listed above in this section VI.3 of this notice; or
- more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, are appointed by another contracting authority listed above in this section VI.3 of this notice;
- an association of or formed by one or more of the Contracting Authorities listed above in this section VI.3 of this notice.
Crescent Purchasing Consortium – Desktop Framework

Reference: CPC/YW/02/2015

Customers eligible
CPC member colleges only. Further education and sixth form colleges can join CPC.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
</table>
| LOT 1   | Desktop PC Solutions  
          (Including monitors, keyboards, mice etc.) Thin Clients, including Installation Services, Maintenance Services, Training & Support. |
| LOT 2   | Portable Devices  
          Laptops, Notebooks, Netbooks, tablets, PDA’s, Mobile Internet Devices, and other related products. |
| LOT 3   | Peripherals  
          Inclusive, but not exclusive, of Printers, Monitors, memory upgrades, spares, components & accessories, and other related products. |
| LOT 4   | IT Hardware compatible with Apple operating Systems |

Contract Expiry: 30th June 2020

Framework Notes:
Mini-competitions only.
Crescent Purchasing Consortium - ICT Solutions and Supply of Network Infrastructure Framework

Reference: CPC/YW/02/2016

Customers eligible
CPC member colleges. Further education and sixth form colleges can join CPC. All eligible Institutions and Consortia, as defined by the CPC including further education colleges/institutions, universities, sixth forms, academies, schools, museums and other similar organisations.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>LOT 4</td>
<td>Networking Equipment &amp; Services (including but not exclusive of Routers, Hubs, Switches, Wireless Network Systems, LAN, Virtualization, Cloud etc.)</td>
</tr>
<tr>
<td>LOT 5</td>
<td>Security Hardware (Inc. Internet/Email Monitoring, Firewall &amp; Network Intrusion Detection)</td>
</tr>
<tr>
<td>LOT 6</td>
<td>Maintenance, Installation &amp; Support (As a standalone requirement, not alongside the purchase of equipment)</td>
</tr>
</tbody>
</table>

Contract Expiry: 31st January 2020
Contract Extension: 1 x 1 Year Extensions to January 2021

Framework Notes:
Members have the right to utilise e-auctions during the further competition / call-off stage of supplier selection.
## Crescent Purchasing Consortium
- The provision of Multifunctional Devices and Associated Print Services and Supplies 2017

*CPC Reference: CPC/DU/MFD/02A*
*OJEU Reference: 2016/S 151-274459*

### Customers eligible

The framework is let on behalf of the Crescent Purchasing Consortium but will also be open for use by all other public sector contracting authorities throughout the UK (and any future successors to these organisations). These include but are not limited to central government departments and agencies, Non-Departmental Public Bodies, NHS bodies, Local Authorities, Police Authorities, Emergency Services, Educational Establishments, Hospices, National Parks and Registered Social Landlords.

### Lot description and scope:

<table>
<thead>
<tr>
<th>Lot Description</th>
<th>Example of products and services that fall within this category (not an exhaustive list)</th>
</tr>
</thead>
</table>
| **Lot 5** Printers and Associated Services and Supplies Storage Media | • Range of mono printers from 15 pages per minute to 45 pages per minute  
• Range of colour printers from 20 pages per minute to 40 pages per minute  
• Maintenance and support services  
• A range of additional professional services to support these devices. Such services to include will also be available to Framework users and these include:  
  - Print Audits  
  - Network services  
  - Project management  
  - Process/workflow re-engineering  
  - IT Support Services  
  
  - Print Audit Services  
  Participating Public Sector Bodies may throughout the term of the Agreement wish to undertake a review of their printing resources with the intention of maximising printing efficiencies.  
  
  - Networking Services and Application Compatibility  
  Networking Services are an important part of an integrated networked print solution. In addition, integration of financial and invoicing systems may also be required. Please note, Participating Public Sector Bodies’ infrastructures and therefore requirements may vary and as such partner services and solutions should be capable of interaction with a wide range of software systems.  
  
  - Project Management Services  
  Solution implementation can be a complex and time consuming process.  
  
  - Process Reengineering  
  Designing efficient and effective print policy and process can be instrumental in delivering overall efficiency in the printing process.  
  
  - IT Support Services  
  IT Support Services may be required by Participating Public Sector Bodies (more typically smaller Participating Public Sector Bodies such as schools and academies) to support the installation and ongoing management of the print service infrastructure. |
## Lot 6
Monitors and Associated Peripherals and Services

- Range of LED monitors (including widescreen) from 17” to 27” plus
- Range of LED Touchscreen monitors from 15”h to 22”
- IT Peripherals to include:
  - Cables
  - Keyboards & Mice (packaged together or separate items)
  - Headset & Earphones
  - Webcams
  - Speakers
- Maintenance and support services
- A range of additional professional services to support these devices. Such services will also be available to Framework users and these include:
  - Network services
  - IT Support Services

**Networking Services and Application Compatibility**

Networking Services are an important part of communications (specifically regarding webcams used for conferencing purposes, etc.) Please note, Participating Public Sector Body’s infrastructures and therefore requirements may vary and as such Tenderers’ services and solutions should be capable of interaction with a wide range of software systems.

**IT Support Services**

IT Support Services may be required by Participating Public Sector Bodies (more typically smaller Participating Public Sector Bodies such as schools and academies) to support the installation and ongoing management of monitors and peripherals. Tenderers should provide details of the IT Support Services they provide.

The list of examples within each sub category is not exhaustive but demonstrates the type of products that fall within each subcategory.

**Contract Expiry:** 4th January 2020

**Contract Extension:** 1 x 1 Year to January 2021

**Framework Notes:**

**Basis of Award of Business**

All business under this Lot will be awarded either via direct award or via further competition. Participating Public Sector Bodies wishing to utilise the Framework can either select the devices and services they require from the published Tenderer on-line catalogue, or they can engage in a further competition exercise to select their preferred Tenderer.

When engaging in a further competition, all Tenderers capable of meeting their requirement must be invited to tender but no obligation is placed upon a supplier to submit a bid.

**An example of a traditional further competition process (for illustrative purpose only):**

1. **Stage 1** → Audit undertaken to determine requirements.
2. **Stage 2** → Requirements sent out to suppliers in a Further Competition Invitation to Submit Proposals document.
3. **Stage 3** → Suppliers review specification and submit bid proposals.
4. **Stage 4** → Participating Public Sector Body evaluates submitted bid. Presentations may be received as part of the clarification process.
5. **Stage 5** → Preferred supplier selected and award communication.
Insight Public Sector Framework Guide for Clients

Crescent Purchasing Consortium – Software Licences

Reference: CPC/KL/01/2018

Customers eligible

CPC member colleges. Further education and sixth form colleges can join CPC. All eligible institutions and Consortia, as defined by the CPC including further education colleges/colleges, universities, sixth forms, academies, schools, museums and other similar organisations.

CPC members using this new framework, will have the option to either direct award or carry out a further competition. The option they choose will be dependent on the complexity of their requirements.

Option 1 – Direct Award – Insight is the first ranked supplier for Lots 2, 3, and 4

Where members requirements are more transactional such as the straightforward renewal of a known number of licenses, they will be able to direct award to the highest scoring (first ranked) supplier for that particular lot. Unless:

- The first ranked supplier confirms they do not have the capacity to undertake the work, or
- The first ranked supplier cannot respond within the required timescales as detailed by the member, or
- There are other relevant issues such as a conflict of interest

The direct award will only take place after members have discussed and agreed their specifications, delivery timescales etc. with the supplier. The call off terms and conditions included in this tender document will apply to any direct awards made through the framework. Members will be required to inform CPC of any direct awards made through the framework.

Option 2 – Further Competition

Where members requirements are more complex such as they are unsure what licenses they need or they also require additional services alongside their purchase, they will be required to carry out a further competition inviting all suppliers on the relevant lot to submit a response.

Members may choose to apply either one, two, three or all of the original award criteria in their further competitions this will be dependent on their requirements and the importance of each. Award criteria at the further competition stage should be clearly stated in members tender documents. Again, the original framework weightings can be adjusted to between half and double the original percentages dependent on members requirements.

Lot description and scope:

Contract Expiry: 31st July 2020 Contract Extension: 2 x 1 Year to July 2022

Framework Notes:

Contracting authorities have some flexibility regarding the award of call-off contracts within the following guidelines:

- for multi-supplier frameworks where a call-off is required following a mini-competition, it may be permissible to vary the weightings of the award criteria provided that the intention to do this was publicised in advance and ranges are given for each criterion, to ensure transparency and avoid the unequal treatment of any suppliers; and criteria used for mini-competitions may differ from the award criteria used to set up the framework if they are related to (i.e. derive from) the original award criteria.
The Police, Fire and Crime Commissioner for Northamptonshire (EMSCU) ICT VAR Framework

Customers eligible

- Ministerial government departments;
- The Ministry of Defence
- Non ministerial government departments;
- Executive agencies of government and other subsidiary bodies
- Non-Departmental Public Bodies (NDPBs), including advisory NDPBs, executive NDPBs, and tribunal NDPBs;
- All non-Crown Status Government Companies wholly or partly owned by Central Government Departments and their subsidiaries. Assembly Sponsored Public Bodies (ASPBs);
- Fire and rescue services;
- Ambulance services;
- Maritime and coastguard agency services;
- NHS bodies;
- Educational bodies or establishments including state schools (nursery schools, primary schools, middle or high schools, secondary schools, special schools), academies, colleges, Pupil Referral Unit (PRU), further education colleges and universities;
- Hospices;
- National Parks;
- Housing associations, including registered social landlords;
- Third sector and charities;
- Citizens advice bodies;
- Councils, including county councils, district councils, county borough councils, community councils, London borough councils, unitary councils, metropolitan councils, parish councils;
- Other Public Bodies and Public corporations and their subsidiary bodies sponsored by Central Government Departments which are not covered by named categories in this Authorised Customer list;
- Public financial bodies or institutions;
- Public pension funds;
- Central banks; and
- Civil service bodies, including public sector buying organisations.
- All new bodies created which fall within the criteria of this Authorised Customer list
- associations formed by one or more regional or local authorities;
- bodies governed by public law, as defined under regulation 2(1) of PCR, including any subsidiary and sponsoring department of such bodies. A body which operates in normal market conditions, aims to make a profit, and bears the losses resulting from the exercise of its activity shall not be considered as being a 'body governed by public law' since the needs in the general interest, that it has been set up to meet or been given the task of meeting, can be deemed to have an industrial or commercial character;
- associations formed by one or more bodies governed by public law, including any (applicable) joint venture or corporation; and central government authorities, as defined under regulation 2(1) of PCR, and listed in Schedule 1 PCR
- National Parks Authorities
- Hospices in the UK
- Registered Social Landlords (Housing Associations)
- Third Sector and Charities in the United Kingdom
- Any charities registered in the United Kingdom
- Citizens Advice in the United Kingdom
- Post Office
- Manchester Airport Group
- Scottish Government
- Scottish Parliament
- Scottish Local Authorities
- Scottish Agencies, NDPBs
- Scottish NHS Bodies
- Scottish Further and Higher Education Bodies
- Scottish Housing Associations
- The Scotland Office
- Registered Social Landlords (Housing Associations) - Scotland
- Scottish Primary Schools
- Scottish Secondary Schools
- Scottish Special Schools
- Welsh Public Bodies
Insight Public Sector Framework Guide for Clients

- National Assembly for Wales, Welsh Assembly Government and Welsh Local Authorities, and all bodies covered by
- NHS Wales
- Housing Associations – Registered Social Landlords Wales
- Universities in Wales
- Colleges in Wales
- Schools in Wales (nursery, primary, middle, secondary, special, independent schools and pupil referral units)
- Northern Ireland Public Bodies
- Northern Ireland Government Departments
- Northern Ireland Public Sector Bodies and Local Authorities
- Schools in Northern Ireland
- Universities in Northern Ireland
- Health and Social care in Northern Ireland
- Northern Ireland Housing Associations
- Any corporation established, or a group of individuals appointed to act together, for the specific purpose of meeting needs in the general interest, not having an industrial or commercial character, and
  a) financed wholly or mainly by another contracting authority listed in this document;
  b) subject to management supervision by another contracting authority listed above in this document; or
  c) more than half of the board of directors or members of which, or, in the case of a group of individuals, more than half of those individuals, are appointed by another contracting authority listed above in this document;
  d) an association of or formed by one or more of the Contracting Authorities listed above in this document.
- Entities which are not public sector bodies may also use the Framework Agreement if the Authority ("The Police, Fire and Crime Commissioner for Northamptonshire") is satisfied that:
  • such entity is calling-off goods and services (e.g. deliverables) directly, solely and exclusively in order to satisfy contractual obligations to one or more public sector bodies, all of which are entitled to use the Framework Agreement on their own account;
  • all goods to be called-off by it are to be used directly, solely and exclusively to provide energy at sites occupied by such public sector body(ies); and it will pass the benefit of the call-off contract to such public sector body(ies) directly, in full and on a purely “pass-through” basis. Accordingly there must be no mark-up, management fee, service charge or any similar cost solely in relation to the supply of energy imposed on the relevant public sector body(ies), who must be able to benefit from the terms of the Framework Agreement in a like manner and to the same extent as if using the Framework Agreement on its/their own account.

Framework Scope:
The framework allows suppliers to provide a wide range of standard IT products, to include but not be limited to end user devices, audio visual equipment, network infrastructure, IT peripherals, Infrastructure as a Service (IaaS), Platform as a Service (PaaS), operating systems and utility software and a full range of commoditised and commercial software from different vendors, to include, but not be limited to open source licences, COTS licences, Software as a Service (SaaS), operating systems, middleware, utilities and information security software.

Contract Expiry: 30th August 2023

Framework Notes:
The EMSCU VAR Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
The Borough Council of Gateshead  
– A Framework for the Provision of Hardware and Services for Schools

NEPO Portal Reference: DN170591

Customers eligible

The framework agreement will be for the benefit of customers of the School ICT Support service; mainly schools located in the borough of Gateshead, both maintained and academy schools.

Scope of Framework

The Council endeavours to deploy the latest operating systems in both server and workstation environments. However, all equipment supplied must be compatible with the Windows Server 2012 and Windows 7 Pro operating systems. Alternative industry standard equipment and operating systems are allowed under this procurement.

All equipment must have a minimum 3-year next business day on-site warranty. Servers must be given a 4hr fix response for any call outs.

Any alternative goods provided must equal to or exceed the specification. Exceptions may be made at the discretion of the Council and on a case-by-case decision will be made for each mini competition.

Contract Expiry: 30th September 2020

Framework Notes:

The aim of this procurement is to identify external contractors to work collaboratively with the Council and schools to provide a compliant procurement vehicle which will assist the Council’s School’s ICT Services to operate a three-year hardware replacement strategy for computer hardware within schools.

This contract will be used to procure and maintain computer hardware (under equipment warranty and other hardware maintenance arrangements, as appropriate) to customers of the School ICT Support service, typically schools located in the borough of Gateshead, both maintained and academy schools.

The Council presently operates a three-year hardware replacement strategy for computer hardware that is mainly used for teaching and learning purposes, typically Gateshead schools, Academies and any other customers of the School ICT Support Service. The framework which results from this procurement will be used to support this hardware replacement strategy as well as other School ICT Support activities.

Most Gateshead schools have replaced previously outdated equipment and many schools now adopt a three-year hardware replacement rolling programme for replacement. The SIS service promotes a three-year hardware replacement strategy for computer hardware for the following reasons:

- To improve business continuity and resilience planning for the Council and schools.
- To ensure that modern hardware solutions continue to underpin school and pupil improvement.
- To implement common technical standards and specifications across the curriculum domain to maximise service efficiencies and reduce operating costs.
- To exploit the opportunity to achieve best value for schools, for example, lower pricing, higher levels of equipment specification, improved equipment warranty arrangements, alternative financing options and other value added services.
To underpin this strategy, many schools have elected to finance new equipment through a three-year operating lease agreement.

Schools receive technical support through annual service level arrangements with the School ICT Support Service. Remote network administration support and traditional peripatetic arrangements continue to underpin the IT infrastructure for schools.

The Council expects the implementation of this contract for computer hardware to produce the following benefits:

- To raise standards in schools through effective investment in, and efficient use of, ICT equipment in schools.
- To deliver a coherent technical support strategy, but be sufficiently flexible to satisfy the specific business needs of schools whilst still maintaining the strategic goals of ensuring Best Value and implementing a common technical standard across the Gateshead network.
- To realise a plan for the usable life of IT equipment by replacing them on a regular basis and take account of both the direct and indirect cost of ownership including software, training and support, repair, furniture, facilities, upgrade costs, network equipment and peripherals.
- To identify a strategic business partner, or partners, to evolve the IT framework for the Council and schools, exploit the investment and use of technology in schools and underpin the work of the Technical Support Service.
HEPCW – Apple Reseller Framework

Reference: HEPCW Ref number: ITS6003 - HW

Customers eligible

HEPCW members and for members of the London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), Southern Universities Purchasing Consortium (SUPC) and the Advanced Procurement for Universities and Colleges Limited (APUC). A full list of the participating Consortia’s members are available on the following websites:

- SUPC  www.supc.ac.uk
- LUPC  www.lupc.ac.uk
- NEUPC  www.neupc.ac.uk
- NWUPC  www.nwupc.ac.uk
- HEPCW  www.hepcw.ac.uk
- APUC  www.apuc-scot.ac.uk

Lot description and scope

Lot 2

Supply and support of devices running natively the OSX and iOS operating systems and related peripherals, software and provision of value added services.

Contract Expiry: 31st March 2020
JISC – Web Filtering, Monitoring, & Reporting

Framework

Customers eligible
All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written

The Janet Eligibility Policy defines the conditions under which any organisation is eligible for Janet services. The present Eligibility Policy is available at:

https://community.jisc.ac.uk/library/janet-policies/eligibility-policy

Lot description and scope:
The framework agreement envisaged is for the supply and support of a broad range of Web Filtering and Monitoring solutions to cover the wide and varied requirements within the education and research sector.

<table>
<thead>
<tr>
<th>Procurement Lots</th>
<th>Description of Solution Basis</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 2</td>
<td>A web monitoring and filtering solution where the architecture is exclusively local appliance based I.E. no cloud based elements although remote updates could be utilised.</td>
</tr>
</tbody>
</table>

Contract Expiry: 10th May 2020

Framework Notes:
Insight provides the following under this framework:

a) A licensing model to support the use of the service across a wide range of eligible organisations within the education sector.

b) A mechanism of aggregated discount to encourage further uptake of the service and products.

c) Comprehensive and robust filtering options; both preconfigured and customisable.

d) The ability to monitor user behaviours.

e) Support for all common devices, operating systems and browsers.

f) A comprehensive and robust reporting system that assists the administrator in obtaining information.

g) Intuitive and easy to use interface/s that require the minimum of training.

h) Training for administrators, where training facilities are available.

i) There is a preference that the service is supported by a 24/7 helpline and/or online support.
KCS – Interactive Audio Visual, IT Hardware Solutions & Consultancy Framework

Reference: Y16019

Customers eligible
Central Buying Consortium (CBC) members consisting of Bedford Borough Council, Hampshire County Council, Northamptonshire County Council, Buckinghamshire County Council, Hertfordshire County Council, Oxfordshire County Council, Central Bedfordshire Council, Kent County Council, Portsmouth City Council, Coventry City Council, Luton Borough Council, Southampton City Council, Dorset County Council, Milton Keynes Borough Council, Suffolk County Council, Essex County Council, Northampton Borough Council, West Sussex County Council and any other Authority that may join CBC during the contract.

Lot description and scope:

Lot 1 – Interactive & Audio Visual Technologies
Lot 1 covers: delivery, installation and/or integration and on-going support & maintenance of Audio Visual (AV) equipment.

This Lot will include, but is not limited to, the following product/service areas during the framework and any subsequent Further Competitions that may extend beyond framework expiry:

- Interactive Products & Solutions
- Audio including Soundfield Systems
- Conferencing systems
- Digital signage
- Equipment to be used for the installation & integration of AV equipment
- Image capture devices
- Installation & integration
- IPTV
- Maintenance
- Multi-media
- Mobile systems
- Networking
- Projectors
- Replacement parts, including lamps
- Room control systems
- Servicing
- Software licensing of AV products
- Training
- Visual products, including TV’s
- Wireless support in the use of AV equipment
- L1.1 Installation
- L1.2 Electricity
- L1.3 Removal of goods
- L1.4 Lamp Supply
- L1.5 Pre-Sales Service
- L1.6 Service & Support
- L1.7 Maintenance

Lot 2 – IT Hardware Solutions
Lot 2 is for the provision of IT hardware. Hardware solutions and installations can also be procured. When procuring a solution, appropriate software may be provided under this lot provided the hardware forms most the requirement.

This Lot will include, but is not limited to, the following product/service areas during the framework and any subsequent Further Competitions that may extend beyond framework expiry:

- Desktop PCs
- Laptops
- Tablets
- Thin client
- Servers
- Storage devices
- E-Readers
- Desktop Printers
- L2.1 Installation
- L2.2 Electricity
- L2.3 Removal of goods
- L2.4 Pre-Sales Service
- L2.5 Service & Support
Lot 5 – Provision, Installation, Commissioning, Service & Support

This Lot 5 is concerned with the delivery and management of larger ‘project’ type requirements. Suppliers must be able to develop and maintain a coherent, sustainable and dependable ICT infrastructure, from being locally installed within the establishment, through levels of remotely hosted solutions through to a full ICT infrastructure as a service (IaaS) option.

It is accepted that due to the nature of this Lot, Partnership agreements with other suppliers may be required. In the event of such partnerships official Partnership Agreement documents must be submitted prior to individual contract commencement.

- L5.1 Installation
- L5.2 Electricity
- L5.3 Removal of goods
- L5.4 Service and Support
- L5.5 Service Level Agreements and Key Performance Indicators

Contract Expiry: 13th March 2020

Framework Notes:

There are three award methods permissible under this Agreement;

1 - Direct – Ability to meet the need as determined by the Participating Authority and/or Authorised Participant by means of selecting the most appropriate Supplier based on one of the following criteria (not in any order):

- Ability to supply the required quantity
- Total value of order below £5,000
- Product or service required is unique/exclusive to one supplier
- Continuity of existing services or goods

2 - Mini Competition or mini tender – a competition with the capable Suppliers in the specific Lot in the Agreement from time to time to determine the most appropriate supplier for a defined period of time or project.

In order to adhere to ‘The Public Contracts Regulations 2015’ when re-opening competition under this Agreement the Participating Authority should follow the steps below:

1. The Participating Authority must invite all Suppliers on the Framework who are deemed capable of delivering the particular requirement.
2. The Participating Authority shall be responsible for formulating a specification/product brief containing full details of the work/products required.
3. The Participating Authority will send the specification/product brief to all Suppliers quoting the Framework Agreement reference number. A time limit should be set for the submission of fully completed tender responses.
4. Responses received must be kept in a secure place, unopened, until the designated closing date and time for final submissions has passed. Responses received after the specified date and time should be rejected.
5. The submitted response shall be evaluated in accordance with the criteria stated in the original specification/product brief. The headline criteria used must be the same as the headline criteria used for the original Agreement or part thereof, but the Participating Authority may change the weightings and add their own sub-criteria to apply.
6. The winning tenderer must be advised in writing.

3 - Cascade – Ability to meet the need as determined by the Participating Authority by means of selecting the most appropriate supplier based on their original tender submission scoring. If no additional requirements are required of the original Agreement then the most appropriate supplier can be used, working downwards from the highest scoring supplier.
KCS – Supply of Software Products & Associated Services Framework 2016

Reference: Y17003

Customers eligible

Those Authorities or buying organisations that will be using the Agreement from the outset are:

- Hertfordshire County Council
- Hampshire County Council
- Kent County Council (via KCS Professional Services)
- Milton Keynes Council
- Oxfordshire County Council
- Suffolk County Council
- West Sussex County Council
- Dorset County Council

Managed by KCS Professional Services.

Lot description and scope:

The supply and delivery of a range of computer software packages and associated services for corporate and academic use

- **Microsoft application licensing**
  Relates to products licensed and distributed by Microsoft or Microsoft approved resellers including, but not linked to, Select Agreements, Subscription Agreements and Enterprise License Agreements.

- **Anti-virus/security software**

- **Commercial off-the-shelf**

**Contract Expiry:** 6th November 2020

**Framework Notes:**

The SLR framework allows for both direct call off and mini-competition. If the buyer can determine that the goods/services can be met by the framework supplier’s catalogue set out in the framework and there are no changes to the framework terms (meaning that there are no special terms required by the customer), then the buyer may award a Call Off Agreement under this Framework Agreement without holding a further competition.
KCS – Supply of Software Products & Associated Services Framework 2017

Reference: Y17038

Customers eligible


Those Authorities or buying organisations that will be using the Agreement from the outset are:

• Hertfordshire County Council
• Hampshire County Council
• Kent County Council (via KCS Professional Services)
• Milton Keynes Council
• Oxfordshire County Council
• Suffolk County Council
• West Sussex County Council
• Dorset County Council

Managed by KCS Professional Services.

Lot description and scope:

The supply and delivery of a range of computer software packages and associated services for corporate and academic use

• **Microsoft application licensing**
  
  Relates to products licensed and distributed by Microsoft or Microsoft approved resellers including, but not linked to, Select Agreements, Subscription Agreements and Enterprise License Agreements.

• **Anti-virus/security software**
  

• **Commercial off-the-shelf**
  

Contract Expiry: 19th March 2021

Framework Notes:

The SLR framework allows for both direct call off and mini-competition. If the buyer can determine that the goods/or services can be met by the framework supplier’s catalogue set out in the framework and there are no changes to the framework terms (meaning that there are no special terms required by the customer), then the buyer may award a Call Off Agreement under this Framework Agreement without holding a further competition.
Liverpool City Council – ICT Services Framework

Reference: A2FB-BV59YN

Customers eligible
City of Liverpool

Lot description and scope:

• LOT 1 Hardware
  Items which may be required include PCs (standard and high-end), Laptops, Monitors, Tablets and Network Switches. High volume purchases of ‘standard’ ICT items (see lot 5 for lower volume requirements via e-Catalogue). This may include, for example, the purchase of a large volume of laptop devices to allow LCC employees to work remotely or many network switches following staff relocation to new premises. Purchases of non-standard ICT hardware which is not available via the ICT catalogue being delivered by the Lot 5 provider. This may include, for example, specialist desktop equipment for staff with disabilities or equipment specified by the customer.

• LOT 2 Software
  LCC procures a wide range of software from enterprise wide, line of business systems to limited deployment or one off user specific applications. Software purchases covered under this lot will include two key types: -Microsoft software, for which the framework provider must hold LAR status and must be a recognised Gold partner or better. Other, non-Microsoft software.

• LOT 3 Professional Services
  LCC wishes to adopt a partnership approach to working with the framework provider and would expect some professional services to be delivered free of charge, particularly when this could be deemed as Pre-Sales effort or when there are new and innovative solutions that the supplier wants to make the City aware of. The Supplier should identify their core skill sets that will be made available to LCC to assist and advise with decision making. In addition, the supplier should confirm if there are any other resources available to them for call off. Because of the disparate requirements of LCC and the nature of new and emerging technologies we would expect any supplier to be help drive innovation and investigate new and emerging technologies that would help LCC achieve savings and efficiencies across the organisation.

• LOT 4 Support and Maintenance
  Suppliers will provide support and maintenance for hardware owned and used by the City Council which is not covered by existing support arrangements or where support over and above the manufacturer provided package is required.

• LOT 5 e-Catalogue
  The framework supplier will provide an online e-catalogue to allow LCC to procure low volume, standard ICT hardware as described in Lot 1. The catalogue will offer a range of features to allow users to find and select the most appropriate product to meet their needs. It will include an interface into the LCC SAP finance system for pricing data uploads. The catalogue will be fully managed by the framework supplier with initial content and any subsequent product or pricing changes being reviewed and approved by LCC.

• LOT 6 Schools Hardware
  LCC services the ICT requirements of over 100 schools across the City region and LCC will utilise the framework agreement to procure ICT hardware on behalf of Liverpool schools. Items which may be required include PCs (standard and high-end), Laptops, Monitors, Laptop Charging Trollies, Classroom Smart Boards and School Servers.

• LOT 7 Schools Software
  LCC services the ICT requirements of over 100 schools across the City region and LCC will utilise the framework agreement to procure ICT software on behalf of Liverpool schools. Example of ‘standard’ Software purchases covered under this lot will include: Microsoft Creative Suite, Serif Design Suite, Sibelius 7.5. Bidders must be a recognised Gold partner or better.

Contract Expiry: 31st March 2020

Framework Notes:
Liverpool City Council (LCC) provides a wide range of ICT products and services to users in locations across the City and to schools. To support the delivery of these activities, the City will procure Hardware, Software, Support and Maintenance, and Professional Services through framework suppliers.
London Procurement Partnership  
– CDIS Framework 2016

OJEU Reference: 2016/S061-104740

Customers eligible

The Authority is a shared procurement partnership operating on behalf of its members and the wider NHS and public sector. The Authority is hosted by Guy’s and St Thomas’ NHS Foundation Trust. The Authority provides a procurement portal to its members to support the procurement process and facilitate contract management with suppliers nationwide.

See Appendix A for further details of members.

Lot description and scope:

Lot 3 – Enabling Systems Supporting EPR & Digital 2020

- Sub-lot 3.4 – Document Management Services (DMS1 - Storage, DMS2 - Scanning, DMS3 - EDRMS and DMS4 – Managed Service)
- Sub-lot 3.5 – Interoperability and Interfacing
- Sub-lot 3.6 – Clinical and Patient Portals

Lot 4 – Specialised Digital Solutions & Professional Services

- Sub-lot 4.3 – Professional Services

Contract Expiry: 7th December 2020

Framework Notes:

The approach to calling-off from the Framework Agreement will vary but must be in accordance with the guidance set down in the Framework Agreement. It is anticipated that call-off from this Agreement could be made in a number of ways but which may be dependent on the specific lot the institution is calling off from:

- Undertaking a further competition to select the most economically advantageous tender for any or all lots.
- This framework encourages further competition.

Appendix A:

This Framework is being tendered on behalf of Members of the following organisations:

- Barking, Havering and Redbridge University Hospitals NHS Trust
- Barnet, Enfield and Haringey Mental Health NHS Trust
- Barts Health NHS Trust
- Brighton and Sussex University Hospitals NHS Trust
- Bromley Healthcare
- Buckinghamshire Healthcare NHS Trust
- Camden and Islington NHS Foundation Trust
- Central and North West London NHS Foundation Trust
- Central London Community Healthcare NHS Trust
- Chelsea and Westminster Hospital NHS Foundation Trust
- Community Health Partnerships
- Croydon Health Services NHS Trust
- Dartford and Gravesham NHS Trust
- East London NHS Foundation Trust
- Epsom and St Helier University Hospitals NHS Trust
- Great Ormond Street Hospital for Children NHS Foundation Trust
• Guy’s and St Thomas’ NHS Foundation Trust
• Homerton University Hospital NHS Foundation Trust
• Hounslow and Richmond Community Healthcare
• Imperial College Healthcare NHS Trust
• Kettering General Hospital NHS Foundation Trust
• King’s College Hospital NHS Foundation Trust
• Kingston Hospital NHS Foundation Trust
• Lewisham and Greenwich NHS Trust
• London Ambulance Service NHS Trust
• London North West Healthcare NHS Trust
• Maidstone and Tunbridge Wells NHS Trust
• Medway NHS Foundation Trust
• Moorfields Eye Hospital NHS Foundation Trust
• NHS Barking and Dagenham CCG
• NHS Barnet CCG
• NHS Bexley CCG
• NHS Blood and Transplant
• NHS Bromley CCG
• NHS Camden CCG
• NHS Central London (Westminster) CCG
• NHS City and Hackney CCG
• NHS Croydon CCG
• NHS Ealing CCG
• NHS Enfield CCG
• NHS Greenwich CCG
• NHS Hammersmith and Fulham CCG
• NHS Haringey CCG
• NHS Harrow CCG
• NHS Havering CCG
• NHS Hillingdon CCG
• NHS Hounslow CCG
• NHS Islington CCG
• NHS Kingston CCG
• NHS Lambeth CCG
• NHS Lewisham CCG
• NHS Merton CCG
• NHS Newham CCG
• NHS Redbridge CCG
• NHS Richmond CCG
• NHS Southwark CCG
• NHS Sutton CCG
• NHS Tower Hamlets CCG
• NHS Waltham forest CCG
• NHS Wandsworth CCG
• NHS West London (K and C and QPP) CCG
• North East London NHS Foundation Trust
• North Middlesex University Hospital NHS Trust
• Oxford University Hospitals NHS Trust
• Oxleas NHS Foundation Trust
• Poole Hospital NHS Foundation Trust
• Royal Berkshire NHS Foundation Trust
• Royal Bournemouth and Christchurch Hospitals NHS Foundation Trust
• Royal Brompton and Harefield NHS Foundation Trust
• Royal Free London NHS Foundation Trust
• Royal National Orthopaedic Hospital NHS Trust
• Sandwell and West Birmingham Hospitals NHS Trust
• South London and Maudsley NHS Foundation Trust
• South West London and St George’s Mental Health NHS Trust
• St George’s University Hospitals NHS Foundation Trust
• Tavistock and Portman NHS Foundation Trust
• The Hillingdon Hospitals NHS Foundation Trust
• The Royal Marsden NHS Foundation Trust
• The Whittington Hospital NHS Trust
• University College London Hospitals NHS Foundation Trust
• West Hertfordshire Hospitals NHS Trust
• West London Mental Health NHS Trust
• Your Healthcare
Manchester College - LTE Group – Framework Agreement for Desktop Hardware & Peripherals

Reference: TMC 0031399683SM82

Customers eligible

The LTE Group created a Framework Agreement for the supply of Desktop Hardware and Peripherals. The Framework Agreement is for the provision of a specific range of ICT equipment and where applicable support services, to be purchased in varying quantities during the life of the Framework period. All operating divisions of The LTE Group have a demanding ICT infrastructure/environment and the equipment required will be utilised for a variety of environments, including but not limited to Further and Higher Education, The Justice Sector i.e. Prisons and Other miscellaneous settings.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1:</td>
<td>PC Specification</td>
</tr>
<tr>
<td>Lot 2:</td>
<td>High End Workstation Specification</td>
</tr>
<tr>
<td>Lot 3:</td>
<td>Novus Justice Sector High Security Specification</td>
</tr>
<tr>
<td>Lot 4:</td>
<td>Thin Client Desktop Specification</td>
</tr>
<tr>
<td>Lot 6:</td>
<td>Ultra-Portable Laptop Specification 2</td>
</tr>
<tr>
<td>Lot 8:</td>
<td>Tablet Specification</td>
</tr>
<tr>
<td>Lot 9:</td>
<td>iMac Specification 1</td>
</tr>
<tr>
<td>Lot 10:</td>
<td>15” MacBook Pro (Retina Display) Specification 2</td>
</tr>
<tr>
<td>Lot 11:</td>
<td>13” MacBook Pro (Retina Display) Specification 3</td>
</tr>
</tbody>
</table>

Contract Commencement: 1st November 2016 to 31st October 2020

Framework Notes:

The framework encourages mini-competition but the number of competitors is low.
National Education Printer Agreement – NEPA

Ref: ITS2003 NE

Customers eligible

All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written agreement of SUPC, other higher education institutions and Regional Purchasing Consortia.

Also available to all UCISA members.

Lot description and scope:

This agreement is intended to provide a full document print equipment supply with related services and peripherals. Included in this remit is office document print hardware, multi-functional devices, print production hardware, print management solutions and services (including software solution if required) and additional peripheral hardware to enable fulfilment of managed print services i.e card readers and coin operators. Large format printers are within scope of this agreement and may be supplied under lots 1-4.

- The NEPA National Working Party (NWP) is working on behalf of the Higher Education Sector and the NHS London Procurement Programme to obtain sustainable value for money in the procurement of print output devices and managed print solutions.
- This Agreement covers all computer printer devices and associated hardware peripherals. Insight is a nominated reseller for HP under Lot 1 – Non-Managed Print Equipment. Products may be purchased singularly, or as part of a managed print solution.
- Consumables are not included in the scope, unless agreed as part of a managed print solution.

Contract Expiry: 1st April 2016 to 31st March 2020
National Desktop & Notebook Agreement - NDNA

Ref: ITS5042 LU

Customers eligible

All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written agreement of SUPC, other higher education institutions and Regional Purchasing Consortia.

Also available to all UCISA members.

Lot description and scope:

The agreement covers the purchase of the following equipment types under all standard operating systems (Windows, Linux and Chrome for example) with the exclusion of Apple OS, which is covered under a separate HE framework:

(i) “Desktop” PCs including standalone case-based systems from Micro and NUC (Next Unit of Computing) devices through to Full Tower, All-In-One (“AIO”) PC devices where either the entire system including processing unit and device is housed within a single piece construction or alternatively, the processing unit is within a separate case and VESA mounted (or equivalent) on the reverse of the display, PC Workstations and Thin-Client end user units;

(ii) “Notebook” PCs including traditional ‘clamshell’ PC notebooks/laptops, units where in order to provide notebook and tablet multi-functionality as a ‘Hybrid/2-in-1’ device, the keyboard can either be detached and re-attached from the processing unit or can fold itself back-to-back to the processing unit, Tablet devices, mobile PC Workstations and mobile Thin-Client end user units.

Insight represents Fujitsu on Lot 2 – Notebooks (Mobile Devices).

Insight represents Lenovo on Lots 1, 2 and “One Stop Shop”

Contract Expiry: 31st August 2020
National Framework for Wireless, Cabling – Harrogate Grammar School
Managed by Added Value Portal Limited

Customers eligible
All Public sector organisations including Central government departments, Non-departmental public bodies, arm’s length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and colleges.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1 Wireless</td>
<td>This lot is for the design, supply and installation of wireless technology. The wireless technology will need to be able to integrate and complement existing installations where feasible.</td>
</tr>
<tr>
<td>Lot 2 Network Cabling</td>
<td>This lot is for the design, supply and installation of Local cabling systems and subsystem components to include cable, termination hardware, supporting hardware, and miscellany that will provide a complete cabling network that will support voice and data.</td>
</tr>
<tr>
<td>Lot 3 Hardware Infrastructure</td>
<td>This lot will include the supply, maintenance and support of the server and other associated hardware required for the operation of a wireless and or cabling system along with several optional upgrades.</td>
</tr>
<tr>
<td>Lot 4 Turnkey Wireless, Network Cabling and Hardware Infrastructure</td>
<td>This lot will include all of the above on a turnkey holistic solution.</td>
</tr>
</tbody>
</table>

Contract Expiry: 11th June 2020

Framework Notes:
The framework encourages mini-competition but the number of competitors is low.
National Procurement Service Wales
- ITPS Framework

Reference: NPS-ICT-0019-15

Customers eligible

All Public-sector organisations in Wales including Central government departments, Non-departmental public bodies, arm’s length bodies, Defence, Health, Emergency Services, Local Authorities, Higher Education, Charities, Schools and Colleges.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1:</td>
<td>Desktop Software and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 2:</td>
<td>Microsoft Corporate Licensing and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 3:</td>
<td>Microsoft Educational Licensing and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 4:</td>
<td>End User Hardware and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 5:</td>
<td>Infrastructure Software and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 6:</td>
<td>Servers, Storage Devices and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 7:</td>
<td>Network Equipment and Associated Products and Services</td>
</tr>
<tr>
<td>Lot 8:</td>
<td>Network Firewall Appliances and Associated Services</td>
</tr>
<tr>
<td>Lot 11:</td>
<td>Peripherals &amp; Ancillary Products</td>
</tr>
<tr>
<td>Lot 12:</td>
<td>Integrated Solutions</td>
</tr>
</tbody>
</table>

Contract Expiry: 13th December 2019

Framework Notes:

1. Award Procedure

1.1 If the Customer decides to source the Goods and Services through this Agreement then it will award its Goods and Services Requirements in accordance with the procedure in this Framework Schedule 6 (Call-off Procedure).

1.2 The Welsh Ministers or Customers may run collaborative (multi-organisation), or non-collaborative (single organisation), further competitions for products throughout the lifetime of the Agreement.

1.3 Call-off contracts shall not exceed 4 years in duration and not exceed 2 years beyond the total Agreement period of 4 years.

2. Direct Award

2.1 The Customer may award a Call-off Agreement by Direct Award if the Customer can determine that:

2.1.1 Its Goods and Services Requirements can be met by the Supplier’s catalogue and description of the Goods and Services as set out in Framework Schedule 2 (Goods and Services); and

2.1.2 all of the terms of the proposed Call-off Agreement are laid down in this Agreement and the Template Call-off Terms do not require amendment or any supplementary terms and conditions (other than the inclusion of optional provisions already provided for in the Template Call-off Terms).
2.2 Any Customer awarding a Call-off Agreement under this Framework Agreement without holding a further competition shall apply the Direct Award Criteria to the catalogue of the Goods and Services for all Suppliers capable of meeting the Statement of Requirements in order to establish which of the Suppliers provides the most economically advantageous solution.

3. Further Competition Procedure

3.1 A further competition will be required if the Customer:

3.1.1 Is unable to identify value for money via the information contained within the Supplier’s catalogue and/or the description of the Goods and Services as set out in Framework Schedule 2 (Goods and Services);

3.1.2 requires the Supplier to develop proposals or a solution in respect of such Customer’s Goods and/or Services Requirements; and/or

3.1.3 needs to amend or refine the Template Call-off Terms to reflect its Goods and/or Services Requirements to the extent permitted by and in accordance with the Regulations and Guidance;

3.2 Any Customer awarding a Call-off Agreement under this Agreement through a Further Competition Procedure shall:

3.2.1 produce a specification of the Goods and Services required;

3.2.2 identify to which Lot or Lots the Goods and Services relate and invite all suppliers within the respective Lot or Lots identified to participate in the further competition;

3.2.3 amend or refine the Call-Off Terms and Conditions to reflect its requirements;

3.2.4 set a time limit for the receipt by it of the tenders which takes into account factors such as the complexity of the subject matter of the proposed Call-off Agreement and the time needed to submit tenders; and

3.2.5 keep each tender confidential until the time limit set out for the return of tenders has expired.

3.2.6 apply the Further Competition Award Criteria to the Suppliers’ compliant tenders submitted through the Further Competition Procedure as the basis of its decision to award a Call-off Agreement for its Goods and/or Services Requirements.

3.3 If the Customer decides to select a Supplier, the Customer shall submit an Order to such Supplier and notify all other potential Suppliers in writing of their failure to be selected.

3.4 The Customer may require the Supplier to submit the Goods and Services detailed in their proposal for hardware evaluation by the Customer.

3.4.1 No proposal shall be deemed to have been accepted unless and until an Order has been sent to the Supplier by the Customer.

3.5 The Customer shall, at its sole option, decide whether or not to select a Supplier to provide the Goods and Services as set out in the specification. If the Customer decides not to select a Supplier the Customer shall notify all potential Suppliers of the same and the Further-Competition Procedure shall be discontinued. The Customer may at its option repeat the Further-Competition Procedure or, in respect of Core Goods, order them at the price specified in the Pricing Schedule.

4. The Supplier’s Obligations

4.1 The Supplier shall in writing, by the time and date specified by the Customer following an invitation to tender provide the Customer with either:

4.1.1 a statement to the effect that it does not wish to tender in relation to the relevant Goods and/or Services Requirements; or

4.1.2 the full details of its tender made in respect of the relevant Statement of Requirements. If the Supplier submits
such a tender, it should include, as a minimum:

4.1.2.1 an email response subject line to comprise unique reference number and Supplier name, to clearly identify the Supplier;

4.1.2.2 a statement that the Supplier is bidding for the goods and/or services as specified in the further competition; and

4.1.2.3 a proposal covering the goods and/or services specified in the further competition.

4.1.3 In the event a Supplier declines to submit a tender in response to a further competition the Supplier shall notify the NPS Contract Manager advising of the following:

4.1.3.1 Name of Customer

4.1.3.2 Estimated Value of Order

4.1.3.3 Rationale for declining to submit a tender response.

4.1.4 The Supplier shall ensure that any prices submitted in relation to a Further Competition Procedure shall be based on the charging structure as set out in Framework Schedule 4 (Framework Prices and Charging Structure).

4.1.5 Supplier failure to compete in further competitions will be addressed in the periodic review meetings and may result in a negative performance rating.

4.1.6 The Supplier agrees that:

4.1.6.1 all tenders submitted by the Supplier in relation to a further competition shall remain open for acceptance by the Customer for ninety (90) Working Days

5. e-Auctions

such other period specified in the invitation to tender issued by the relevant Customer in accordance with the Call-off Procedure):

5.1.1.1 all tenders submitted by the Supplier are not subject to a conflict of interest, or where a conflict of interest is identified that the Supplier will notify the Customer and ensure appropriate and robust Ethical walls are in place. If the Supplier is acting as an agent on behalf of a public sector body then any conflict of interest is subject to the agency agreement between those parties.

5.1.1.2 all tenders submitted by the Supplier are made and will be made in good faith and that the Supplier has not fixed or adjusted and will not fix or adjust the price of the tender by/ or in accordance with any agreement or arrangement with any other person. The Supplier certifies that it has not and undertakes that it will not:

5.1.1.2.1 communicate to any person other than the person inviting these tenders the amount or approximate amount of the tender, except where the disclosure, in confidence, of the approximate amount of the tender was necessary to obtain quotations required for the preparation of the tender; and

5.1.1.2.2 enter into any arrangement or agreement with any other person that he or the other person(s) shall refrain from submitting a tender or as to the amount of any tenders to be submitted.

5.1 The Supplier acknowledges that Customers may wish to undertake an electronic reverse auction, where Suppliers compete in real time by bidding as the auction unfolds (“Electronic Reverse Auction”).

5.2 Before undertaking an Electronic Auction, the relevant Customer will make an initial full evaluation of all tenders.

5.3 The Customer will inform the Suppliers of the specification for the Electronic Auction which shall include:

5.3.1 The information to be provided at auction, which must be expressed in figures or percentages;
5.3.2 the mathematical formula to be used to determine automatic ranking of bids based on new prices and/or new values submitted;

5.3.3 any limits on the values which may be submitted;

5.3.4 a description of any information which will be made available to Suppliers during the Electronic Reverse Auction, and when it will be made available to them;

5.3.5 the conditions under which Suppliers will be able to bid and the minimum differences which will, where appropriate, be required when bidding;

5.3.6 relevant information concerning the electronic equipment used and the arrangements and technical specification for connection;

5.3.7 the date and time of the start of the Electronic Reverse Auction; and

5.3.8 details of when and how the Electronic Reverse Auction will close.

5.4 The Supplier acknowledges and agrees that:

5.4.1 The Customer and its officers, servants, agents, group companies, assignees and customers (including the Welsh Ministers) do not guarantee that its access to the Electronic Reverse Auction will be uninterrupted or error-free;

5.4.2 its access to the Electronic Auction may occasionally be restricted to allow for repairs or maintenance; and

5.4.3 it will comply with all such rules that may be imposed by the Customer in relation to the operation of the Electronic Reverse Auction.

5.5 The Customer will close the Electronic Reverse Auction based on a date and time fixed in advance.

6. No Award

6.1 Nothing in this Framework Agreement shall oblige any Customer to award any Call-off Agreement.

7. Responsibility for Awards

7.1 The Supplier acknowledges that each Customer is independently responsible for the conduct of its award of Call-off Agreements under this Framework Agreement and that the Welsh Ministers are not responsible or accountable for and shall have no liability whatsoever in relation to:

7.1.1 The conduct of Other Customers in relation to this Framework Agreement; or

7.1.2 the performance or non-performance of any Call-off Agreements between the Supplier and Customers entered into pursuant to this Framework Agreement.
NEUPC - The supply, Installation, Management and Maintenance of Data Centre Management Equipment and Infrastructure

Reference: ITT – ITS2002 NE

Customers eligible

All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written agreement of SUPC, other higher education institutions and Regional Purchasing Consortia.

The framework will be made available to all members of participating consortia: their respective memberships are:

- NEUPC - The North Eastern Universities Purchasing consortium
  [http://www.neupc.ac.uk/our-members](http://www.neupc.ac.uk/our-members)
- NWUPC - The North Western Universities Purchasing Consortium
  [http://www.nwupc.ac.uk/our-members](http://www.nwupc.ac.uk/our-members)
- SUPC - The Southern Universities Purchasing Consortium
  [http://www.supc.ac.uk/engage/our-members/our-members](http://www.supc.ac.uk/engage/our-members/our-members)
- APUC - Advanced Procurement for Universities and Colleges (Scotland)
  [http://www.apuc-scot.ac.uk/#/members](http://www.apuc-scot.ac.uk/#/members)
- HEPCW - Higher Education Purchasing Consortium Wales
  [http://www.hepcw.ac.uk/files/2013/12/HEPCW-Members.pdf](http://www.hepcw.ac.uk/files/2013/12/HEPCW-Members.pdf)
- LUPC - The London Universities Purchasing consortium
  [http://www.lupc.ac.uk/list-of-members.html](http://www.lupc.ac.uk/list-of-members.html)
- CPC - Crescent Purchasing Consortium
  [http://www.thecpc.ac.uk/](http://www.thecpc.ac.uk/)
- HEPCW - Higher Education Purchasing Consortium Wales
  [http://www.hepcw.ac.uk/files/2013/12/HEPCW-Members.pdf](http://www.hepcw.ac.uk/files/2013/12/HEPCW-Members.pdf)
- LUPC - The London Universities Purchasing consortium
  [http://www.lupc.ac.uk/list-of-members.html](http://www.lupc.ac.uk/list-of-members.html)
- CPC - Crescent Purchasing Consortium
  [http://www.thecpc.ac.uk/](http://www.thecpc.ac.uk/)

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
<td>Data Centre Equipment - Covering UPS, cooling equipment, generators, gas &amp; fire suppression systems, PDU’s and including consultancy.</td>
</tr>
<tr>
<td>Lot 2</td>
<td>Data Centre Infrastructure - Covering server &amp; network racks, cabinets, blanking panels, building management equipment and including consultancy.</td>
</tr>
</tbody>
</table>

Contract Expiry: 31st December 2019

Framework Notes:

This framework encourages mini-competition.
NHS England – Health Systems Support Framework

OJEU Ref. No: 2017/S 246-514880
Tender Ref. No: tender_1550 – Health Systems Support Framework

Customers eligible

Public sector organisations including Non-departmental public bodies, arms length bodies, Health, Local Authorities, Charities.

Lot description and scope:

<table>
<thead>
<tr>
<th>Infrastructure</th>
<th>Insight</th>
<th>Impact and Intervention</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advisory and implementation support</td>
<td>Informatics, analytics and digital tools to support system planning, assurance, evaluation and research</td>
<td>Transformation and change support</td>
</tr>
<tr>
<td>Vendor systems and Hardware</td>
<td>Actuarial analysis and intervention modelling</td>
<td>• Pathway optimisation and care model design</td>
</tr>
<tr>
<td>Local Health and Care Records solutions</td>
<td>Supporting system financial management, quality and clinical outcome measurement</td>
<td>• Specialist advice on organisational design, governance and payment and contract reform</td>
</tr>
<tr>
<td>Infrastructure</td>
<td>Planning and evaluation, needs assessment, opportunity analysis</td>
<td>• Workforce and leadership development support</td>
</tr>
<tr>
<td>ICT infrastructure support and strategic ICT services, inc Primary Care IT support and cyber security</td>
<td>Research tools</td>
<td>• Primary Care at scale support</td>
</tr>
</tbody>
</table>

Insight has been awarded Lots 7a and 7b – service descriptions include:

Provision of services to support the implementation of shared decision making, self-care programmes (including social prescribing and innovative technologies and associated wrap around support), and personal health budgets & integrated personal commissioning through sharing information with care providers remotely to enable the activation and empowerment of individuals to more effectively manage their own health, care and wellbeing. These products and services will enable people to live with greater independence, confidence and safety, and in many cases reduce the need for unplanned care.

- Support for implementing shared decision making: advisory support to implement tools and training to facilitate shared decision making and support clinical culture change.
- Support for implementing self-care programmes (including social prescribing and innovative digital and remote technologies and e-consultations): linked to new or existing platforms that have the capability to collate data across the system and analyse it to inform care provision and improve patient outcomes across a population.
Services include but are not limited to:

- Identification of patients for intervention – developing and utilising best in class technologies, data analysis/risk stratification, patient activation data & interpretation combined with local knowledge to identify where the most impact can be made on patient outcomes (including proactive identification of patients for intervention).
- Advisory services participation – expertise and advice on local strategies on supporting the activation of patients that helps identify and suggest best practice to an ACS / STP including but not limited to:
  - Training and culture change support for front-line staff and care professionals so they understand the principles of self-care including: care and support planning and health coaching skills;
  - Regular review of people’s needs, outcomes assessed & reporting on cost/benefits;
  - Matching individual care and support needs to access appropriate technology and monitoring devices including the setting of parameters and alert thresholds.
- Implementation services – solution sourcing, design, deployment, management and ongoing review (including procurement of a solution where appropriate) including but not limited to: solution design (including specification and, where appropriate, build to local requirements); procurement / build of the solution; solution deployment (including mobilisation, launch, support for training of care providers and monitoring of utilisation); evaluation of the impact of deployed solutions and ongoing review of efficacy, outcomes and cost/benefit; Identification of good practice from elsewhere including identification of technologies which enable / empower patients to manage their own care and improve access (including but not limited to Telehealth- remote monitoring of patients in their own homes to anticipate exacerbations early and build their self-care competencies; Telecare- technologies in the citizen’s home and communities to minimise risk and provide urgent notification of adverse events; Telemedicine / Teleconsultations- remote peer-to-peer support between clinicians and/or consultations between patients and clinicians; Telecoaching- telephone advice from a coach to support people by building knowledge, skills and confidence to change behaviours; community capacity building to develop resilience in key areas such as healthy eating, exercise and social isolation; Self-care apps- applications that raise awareness and help people self-manage; identification of effective Social Prescribing interventions.
- Patient portals – enabling patients to access their care record and care plans, update data and send secure messages to care providers.

Support for implementing Personal Health Budgets and Integrated Personalised Commissioning support as a means of specialist support for those with complex needs, providing people with more choice and control of their own care, whilst transforming the relationship between people and professionals into a true partnership to determine how to achieve the best outcomes. Services include but are not limited to:

- IT solutions to support integrated personal commissioning and Personal Health Budgets including: proactive case finding in which people are identified (using appropriate risk stratification and impactability methodologies) and offered information and advice about self-care support or Integrated Personal Commissioning and Personal Health Budgets; finance platforms to enable effective management of Personal Health Budgets and facilitate required transactions; marketplace platforms that enable individuals to identify and purchase care and support in line with their care plans.
- Care planning including: Personalised care and support planning through multi-disciplinary teams, which ensure people have a person-centred conversation about support to help them manage their health and wellbeing; implementation of a single, summary, care and support plan; supporting shared decision-making, particularly for preference-sensitive conditions such as back pain, prostate cancer and breast cancer.
- System redesign to enable an ACS / STP to effectively design its services to enable the use of Personal Health Budgets and Integrated Personal Budgets including but not limited to: advice on how to combine resources from across the health and care system to empower people to achieve their health and wellbeing outcomes; support with stakeholder mapping and communications and engagement strategies so that all people who could benefit from IPC or personal health budgets know what it is, who it is for and the difference it will make; implementation of a common planning framework using six stages (1. Context 2. Preparation 3. Conversation 4. Record and Agree 5. Make it happen 6. Review); integrated, proportionate processes for personalised care and support planning (incorporating
Patient Activation Measure (PAM) embedded to tailor the planning approach to applicable individuals; support programmes for the development of personalised care and support planning to all relevant frontline staff and managers ensuring the training is co-delivered with people with lived experience of care and support; implementation of Integrated Personal Commissioning (IPC) hub / multidisciplinary teams (MDT’s) including a single, named care coordinator.

- Implementation support and management for Personal Health Budgets to put in place all three options for managing the money (with access to direct payment support services and third party budgets); a joined-up process for IPC personal budget implementation and review and an individual statement of resources for the people who can have an IPC personal budget which provides an indicative budget; managing risk in relation to personal budgets and integrated personal budgets i.e. Clinical, Financial, Reputational using risk enablement panels where appropriate to support difficult decision-making; governance framework; checking at appropriate intervals whether the personalised care and support plan is achieving the agreed outcomes for both the person and their carers; use of evaluation, activity metrics and any local measures to count and measure the difference that personalised care approaches are making to people locally; support to undertake specific evidence and benefit work to understand financial impact of personalised care.

Contract Expiry: 31st August 2020

Contract Extension: 2 x 1 Year to August 2022

Framework Notes:

Further competition framework only.
NHS Shared Business Services  
– LINK: 2 IT Hardware and Services Framework  
OJEU reference: 2016/S 160-289168

Customers eligible

The framework agreement will be for the benefit of NHS organisations aligned to NHS SBS. All tender responses should be reflective of the amalgamation of these trust(s) into a wider remit and that this may extend out over a wider geographical area within the period of this agreement. At the discretion of NHS SBS, this could include other NHS bodies (whether acting individually, or on behalf of, or together as members of any consortia) along with any other NHS bodies which NHS SBS deems necessary for the delivery of Link: Solutions IT to NHS bodies, local authorities, other government departments or non-departmental public bodies charged with the delivery of healthcare or health related services.

See Contracting Authority Access embedded at Appendix A.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 2</td>
<td>Laptops: Products available include Laptop computers, notebook devices, rugged devices, two in ones, thin and lightweight clients plus peripherals. Includes warranty and lease options.</td>
</tr>
<tr>
<td>Lot 3</td>
<td>Tablets: Products available include Tablets and Slate devices (wraparound, detachable, phablets) plus peripherals where purchased with a tablets/slate computer. Includes warranty and lease options.</td>
</tr>
<tr>
<td>Lot 4</td>
<td>Healthcare IT: Products available include (but not limited to) Mobile Carts including PC’s when purchased together, Infection control products, Mobile Clinical Assistant Devices, for use in point of care and mobile environments plus peripherals. Includes warranty and lease options.</td>
</tr>
<tr>
<td>Lot 7</td>
<td>Printers/Scanners: Products available include (but not limited to) office and medical prescription printers, asset scanners, barcode scanners plus peripherals when purchased. Includes warranty and lease options.</td>
</tr>
<tr>
<td>Lot 9</td>
<td>Third Party Warranty: Services available include warranty provision to replace lapsed manufacture warranty cover.</td>
</tr>
<tr>
<td>Lot 10</td>
<td>One Stop Shop: A selection of IT Hardware and Service including at least 4 of the following categories: Desktops, Laptops Tablets / Slate Computers, Specialist Healthcare Related IT Hardware, Clinical Monitors, Medical Displays, Green sustainable IT Hardware, Printers / Scanners / Asset Scanners, Deployment Services.</td>
</tr>
</tbody>
</table>

Contract Expiry: 31st December 2019  
Contract Extension: 1 x 1 Year to December 2020
Framework Notes:

Benefits of the new LINK 2: IT Hardware and Services includes:

- NHS SBS and NHS NOE CPC intend that this Framework will run alongside other Frameworks developed by both organisations.
- Permits "spot-buying" as well as longer term strategic purchases.
- Allows Trusts to maintain relationships with their preferred suppliers if so desired.
- Trusts are available to conduct a direct call off or undertake a mini-competition.
- Allows Trusts to run their own further competitions (using suppliers on the Framework) to drive value, meet bespoke requirements, generate financial savings and saves Trust time and resource when compared to a full in-house OJEU process.
- Route to market for new technologies such as Phablets and detachables.

Appendix A:

Contracting Authority Access

Additional information:

The framework will be for the benefit of Public sector bodies, including any statutory and other successor organisations to any of the foregoing and in addition any other commissioners (whether alone of jointly with any other organisation), providers and regulators of NHS funded (either in whole or in part) services including practice based commissioning consortia, general practice commissioning consortia, NHS England (and all sub national offices including anybody obtaining new membership to NHS Shared Business Services Ltd and/or NOE CPC. This list may be subject to change and can include other organisations that are NHS SBS and/or NOE CPC members.

The duration referenced in Section II 1.4 is for the placing of orders.

The value provided in Section II 1.4 is only an estimate. We cannot guarantee to successful suppliers any business through this framework agreement. Spend and volumes may vary throughout the life of the framework agreement from the anticipated levels given in this notice.

The framework will be for the benefit of Public sector bodies, including any statutory and other successor organisations to any of the foregoing and in addition any other commissioners (whether alone of jointly with any other organisation), providers and regulators of NHS funded (either in whole or in part) services including practice based commissioning consortia, general practice commissioning consortia, NHS England (and all sub national offices including anybody obtaining new membership to NHS Shared Business Services Ltd.

Participating Authorities for NHS Shared Business Services

<table>
<thead>
<tr>
<th>RTV</th>
<th>5 Boroughs Partnership NHS Foundation Trust</th>
</tr>
</thead>
<tbody>
<tr>
<td>RTK</td>
<td>Ashford and St. Peter’s Hospitals NHS Foundation Trust</td>
</tr>
<tr>
<td>RF4</td>
<td>Barking, Havering and Redbridge University Hospital NHS Trust</td>
</tr>
<tr>
<td>RQ3</td>
<td>Birmingham Children’s Hospital NHS Foundation Trust</td>
</tr>
<tr>
<td>RMR</td>
<td>Blackpool Teaching Hospitals NHS Foundation Trust</td>
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<table>
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<tr>
<th>RMC</th>
<th>Bolton NHS Foundation Trust</th>
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<tbody>
<tr>
<td>RAE</td>
<td>Bradford Teaching Hospitals NHS Foundation Trust</td>
</tr>
<tr>
<td>RY2</td>
<td>Bridgewater Community Healthcare NHS Trust</td>
</tr>
<tr>
<td>RV3</td>
<td>Central and North West London NHS Foundation Trust</td>
</tr>
<tr>
<td>RW3</td>
<td>Central Manchester University Hospitals NHS Foundation Trust</td>
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<tr>
<td>RNN</td>
<td>Cumbria Partnership NHS Foundation Trust</td>
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<tr>
<td>Code</td>
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<tr>
<td>RY8</td>
<td>Derbyshire Community Health Services NHS Trust</td>
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<tr>
<td>RXM</td>
<td>Derbyshire Healthcare NHS Foundation Trust</td>
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<td>East and North Hertfordshire NHS Trust</td>
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<td>RXV</td>
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<td>RGD</td>
<td>Leeds and York Partnership NHS Foundation Trust</td>
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<td>Lewisham and Greenwich NHS Trust</td>
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<tr>
<td>RY1</td>
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<tr>
<td>RBQ</td>
<td>Liverpool Heart and Chest Hospital NHS Foundation Trust</td>
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<td>NRS</td>
<td>Livewell Southwest (Plymouth Community Healthcare CIC)</td>
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<td>TAE</td>
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<td>RW4</td>
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<td>RVW</td>
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<td>RW1</td>
<td>Southern Health NHS Foundation Trust</td>
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<td>RBN</td>
<td>St. Helens and Knowsley Teaching Hospitals NHS Trust</td>
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</tr>
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<td>RTP</td>
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<tr>
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<td>The Christie Hospital NHS Foundation Trust</td>
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<td>RM2</td>
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<tr>
<td>00C</td>
<td>NHS Darlington CCG</td>
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<tr>
<td>00D</td>
<td>NHS Durham Dales, Easington and Sedgefield CCG</td>
</tr>
<tr>
<td>07W</td>
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<td>08C</td>
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<td>NHS Harrow CCG</td>
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</tr>
<tr>
<td>08Y</td>
<td>NHS West London CCG</td>
</tr>
</tbody>
</table>
This list may be subject to change and can include other organisations that are SBS members.

In addition, the following public sector bodies will be able to use the Framework subject to the approval of NHS SBS:

Central Government Departments, Executive Agencies and NDPBs

https://www.gov.uk/government/organisations


**National Health Service (NHS) bodies, including:**

Acute Trusts: http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx

Clinical Commissioning Groups: http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx

Mental Health Trusts: http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx

Ambulance Trusts: http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx

Care Trusts: http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx

Area Teams: http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx

Special Health Authorities: http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx

other English NHS bodies: http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx


The NHS Commissioning Board and other organisations involved in commissioning or overseeing General Practitioner services and GP consortia which will be responsible for commissioning most aspects of NHS care (or equivalent body/ bodies established pursuant to legislation enacted as a result of, or in connection with, the White Paper, Equity and Excellence: Liberating the NHS published July 2010.

GP Practices: http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx and: http://www.general-practitioners-uk.co.uk/ and any other provider of primary medical services:

a) Who are a party to any of the following contracts.

- General Medical Services (GMS),
- Personal Medical Services (PMS),
- Alternative Provider Medical Services (APMS) and/or

b) Commissioned by the NHS Commissioning Board or other organisations involved in commissioning or overseeing General Practitioner services, as described above.


**Local Authorities:**

https://www.gov.uk/find-your-local-council

**NHS Wales (National Health Service for Wales)** including but not limited to: Welsh Health Boards, Primary care services - GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:

http://www.nhsdirect.wales.nhs.uk/localservices/localhealthboards/
Other Welsh Public Bodies – Welsh Local Authorities

NHS Scotland (National Health Service for Scotland) including but not limited to: NHS Boards, Hospitals, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:

http://www.show.scot.nhs.uk/organisations/index.aspx

Other Scottish Public Bodies: Scottish Government, Scottish Local Authorities, Scottish Agencies, NDPBs, Scottish Further and Higher Education Boards, Scottish Police, Scottish Fire and Rescue, Scotland Citizens Advice, Scottish Schools and Scottish Housing Associations.

NHS Northern Ireland (National Health Service for Northern Ireland) including but not limited to: Health and Social Care Trusts, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, social care services and community services, including those provided through community health centres and mental health services:

http://www.hscni.net/

Northern Ireland Public Bodies including Local Authorities, Schools, Police Service, Citizens Advice.

Hospices in the UK:


Local Authorities

https://www.gov.uk/find-your-local-council

http://openlylocal.com/councils/all

http://www.ubico.co.uk (agents acting on behalf of Cheltenham Borough Council)

Any commercial, not-for-profit, or other charitable entity created, controlled and financed by a local authority or authorities with regard to provision of services captured by this framework.

Police forces and other emergency services, including fire and rescue services, the maritime and coastguard agency and other rescue authorities (a list of police authorities and fire and rescue services can be found respectively at the following:

http://www.police.uk/contact/force-website/

http://apccs.police.uk/about-the-apcc/

http://www.fireservice.co.uk/information/ukfrs

http://www.nifrs.org/areas-districts

http://www.firescotland.gov.uk/your-area.aspx

Educational Establishments in England and Wales, maintained by the Department for Children, Schools and Families including Schools, Universities and Colleges but NOT

Independent Schools

http://www.education.gov.uk/edubase

Registered Social Landlords (RSLs) or Private Registered Providers of social housing (PRPs), a list of such authorities being available at: https://www.homesandcommunities.co.uk/ourwork/registered-provider-information
Insight Public Sector Framework Guide for Clients

Third Sector and Registered charities, as detailed at:
http://www.charity-commission.gov.uk
http://www.oscr.org.uk/search-charity-register

Citizens Advice in the United Kingdom:
http://www.citizensadvice.org.uk/index/getadvice.htm
http://www.cas.org.uk
http://www.citizensadvice.co.uk/

Devolved and other administrations with the British Isles, including those detailed at: (in the case of Scotland)

Her Majesty’s prison service as detailed at https://www.gov.uk/government/organisations/hm-prison-service

The Ministry of Defence as detailed at https://www.gov.uk/government/organisations/ministry-of-defence

Isle of Man Government Health / Public Services
http://www.gov.im/health/

ASSOCIATE MEMBERS

In addition, the public sector bodies to whom the use of this contract / framework agreement will be open on an associate member basis may include the following:

In addition, the following public sector bodies will be able to use the Framework subject to the approval of NHS SBS.

Central Government Departments, Executive Agencies and NDPBs
https://www.gov.uk/government/organisations

National Health Service (NHS) bodies, including:
Acute Trusts: http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx
Clinical Commissioning Groups: http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx
Mental Health Trusts: http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx
Ambulance Trusts: http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx
Care Trusts: http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx
Area Teams: http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx
Special Health Authorities: http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx
other English NHS bodies: http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx

The NHS Commissioning Board and other organisations involved in commissioning or overseeing General Practitioner services and GP consortia which will be responsible for commissioning most aspects of NHS care (or equivalent body/ bodies established pursuant to legislation enacted as a result of, or in connection with, the White Paper, Equity and Excellence: Liberating the NHS published July 2010.
Insight Public Sector Framework Guide for Clients

GP Practices: [http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx](http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx), and: [http://www.general-practitioners-uk.co.uk/](http://www.general-practitioners-uk.co.uk/) and any other provider of primary medical services:

a) Who are a party to any of the following contracts.
   - General Medical Services (GMS),
   - Personal Medical Services (PMS),
   - Alternative Provider Medical Services (APMS) and/or
b) Commissioned by the NHS Commissioning Board or other organisations involved in commissioning or overseeing General Practitioner services, as described above.

Social Enterprises:


Local Authorities:

[https://www.gov.uk/find-your-local-council](https://www.gov.uk/find-your-local-council)

**NHS Wales (National Health Service for Wales)** including but not limited to: Welsh Health Boards, Primary care services - GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:


Other Welsh Public Bodies – Welsh Local Authorities

**NHS Scotland (National Health Service for Scotland)** including but not limited to: NHS Boards, Hospitals, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:


Other Scottish Public Bodies:- Scottish Government, Scottish Local Authorities, Scottish Agencies, NDPBs, Scottish Further and Higher Education Boards, Scottish Police, Scottish Fire and Rescue, Scotland Citizens Advice, Scottish Schools and Scottish Housing Associations.

**NHS Northern Ireland (National Health Service for Northern Ireland)** including but not limited to: Health and Social Care Trusts, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, social care services and community services, including those provided through community health centres and mental health services:

[http://www.hscni.net/](http://www.hscni.net/)

Northern Ireland Public Bodies including Local Authorities, Schools, Police Service, Citizens Advice.

Local Authorities

[https://www.gov.uk/find-your-local-council](https://www.gov.uk/find-your-local-council)

Any commercial, not-for-profit, or other charitable entity created, controlled and financed by a local authority or authorities with regard to provision of services captured by this framework

Police forces and other emergency services, including fire and rescue services, the maritime and coastguard agency and other rescue authorities (a list of police authorities and fire and rescue services can be found respectively at the following: [http://www.police.uk/](http://www.police.uk/) and [http://www.fireservice.co.uk/information/ukfrs](http://www.fireservice.co.uk/information/ukfrs)
Educational establishments Educational Establishments in England and Wales, maintained by the Department for Children, Schools and Families including Schools, Universities and Colleges but NOT

**Independent Schools**

http://www.education.gov.uk/edubase

Registered Social Landlords (RSLs) or Private Registered Providers of social housing (PRPs), a list of such authorities being available at: https://www.homesandcommunities.co.uk/ourwork/registered-provider-information

Third Sector and Registered charities, as detailed at http://www.charity-commission.gov.uk

Devolved and other administrations with the British Isles, including those detailed at: (in the case of Scotland)

http://www.scotland.gov.uk/Home , and

http://www.scottish.parliament.uk/, (in the case of Wales)

http://new.wales.gov.uk/?llang=en

Her Majesty’s prison service as detailed at

https://www.gov.uk/government/organisations/hm-prison-service

The Ministry of Defence as detailed at

https://www.gov.uk/government/organisations/ministry-of-defence

Isle of Man Government Health / Public Services

http://www.gov.im/health/

**Participating Authorities for NHS Commercial Procurement Collaborative**

The following entities shall be eligible to utilise any resulting agreement(s):

NOE CPC member bodies as listed at: http://www.noecpc.nhs.uk/our-current-customers, and any additional new CPC members for the duration of the contract, plus any other NHS/Public Sector bodies located in England, Wales, Scotland and Northern Ireland, subject to the approval of NOE CPC, including but not limited to Acute Trusts, Foundation Trusts, Clinical Commissioning Groups, Ambulance Trusts, Care Trusts, Hospital Trusts, Mental Health Trusts, Community Health Trusts, Special Health Authorities, Health Boards, NHS Commissioning Boards, Commissioning Support Units and other health organisations (Wales, Scotland and Northern Ireland), Health and Social Care Trusts (Northern Ireland), Community Health Councils, Local Health Boards, Social Enterprises, NHS Collaborative Procurement Hubs/Organisations, GP Practices, Primary Care Commissioners, Department of Health, Public Health England and Local Authorities (where Local Authorities are engaged in the provision or commissioning of health related services, for example (but not limited to) the fields of healthcare, social care, early years care and public health).

For the avoidance of doubt the following is a list or our current members on the date of publishing this notice:

- Barnsley Hospital NHS FT
- Bedford Hospital NHS Trust
- Blackburn with Darwen CCG
- Blackpool CCG
- Bradford Teaching Hospitals NHS FT
- Burton Hospitals NHS Foundation Trust
- Calderdale and Huddersfield NHS FT
- Cannock Chase CCG
- Chesterfield Royal Hospital NHS FT
- Chorley and South Ribble CCG
- Colchester Hospital University NHS Foundation Trust
- Derby Hospitals NHS FT
- Derbyshire Community Health Services NHS FT
- Doncaster and Bassetlaw Hospitals NHS FT
• East Lancashire CCG
• East Staffordshire CCG
• Fylde and Wyre CCG
• Greater Preston CCG
• Harrogate and District NHS FT
• Health Education England
• Heart of England NHS FT
• Herefordshire CCG
• Humber NHS FT
• Ipswich Hospital NHS Trust
• James Paget University Hospitals NHS FT
• Lancashire North CCG
• Leeds and York Partnership NHS FT
• Leeds Community Healthcare NHS Trust
• Leeds Teaching Hospitals NHS Trust?
• Locala Community Partnerships CIC
• Mid Yorkshire Hospitals NHS Trust
• Midlands and Lancashire Commissioning Support Unit
• NHS Eastern Cheshire CCG
• NHS Halton CCG
• NHS Knowsley CCG
• NHS Liverpool CCG
• NHS Redditch And Bromsgrove CCG
• NHS South Cheshire CCG
• NHS South Sefton CCG
• NHS South Worcestershire CCG
• NHS Southport And Formby CCG
• NHS St Helens CCG
• NHS Vale Royal CCG
• NHS Warrington CCG
• NHS West Cheshire CCG
• NHS Wirral CCG
• NHS Wyre Forest CCG
• North Cumbria University Hospitals NHS Trust
• North Staffordshire CCG
• North Staffordshire Combined Healthcare NHS Trust
• North Tees and Hartlepool NHS FT
• Northern Lincolnshire and Goole NHS FT
• Northumbria Healthcare NHS FT
• Nottingham University Hospitals NHS Trust
• QE Facilities Ltd (wholly owned subsidiary of Gateshead Health NHS Foundation Trust)
• Salisbury NHS FT
• Sheffield Children’s NHS FT
• Sheffield Health & Social Care NHS FT
• Sheffield Teaching Hospitals NHS Foundation Trust
• Sherwood Forest Hospitals NHS FT
• Shropshire CCG
• South East Staffordshire and Seisdon Peninsula CCG
• South Staffordshire & Shropshire Healthcare NHS FT
• Southend University Hospital NHS FT
• Southport and Ormskirk Hospital NHS Trust
• Stafford and Surrounds CCG
• Stockport NHS Foundation Trust
• Stoke-on-Trent CCG
• Telford and Wrekin CCG
• The Newcastle upon Tyne Hospitals NHS FT
• The Queen Elizabeth Hospital King’s Lynn NHS FT
• The Rotherham NHS FT
• United Lincolnshire Hospitals NHS Trust?
• University Hospital of North Midlands NHS Trust
• University Hospitals Birmingham NHS Foundation Trust
• University Hospitals of Leicester NHS Trust
• West Lancashire CCG
• York Teaching Hospitals NHS FT
• Yorkshire Ambulance Service NHS Trust

Listings of the entities eligible to utilise any resulting agreement(s), subject to the approval of NOE CPC, can be found at:

Acute Trusts:
http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx

Clinical commissioning groups (CCGs):
http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx
Mental Health Trusts:
http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx

Ambulance Trusts:
http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx

Care Trusts:
http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx

NHS Trust Development Authority (TDA):
http://www.ntda.nhs.uk/

Special Health Authorities:
http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx

Arm’s Length Bodies:

NHS England:
http://www.england.nhs.uk/ourwork/d-com/ and other organisations involved in commissioning of primary care services via Clinical Commissioning Groups – CCGs supported by the Commissioning Support Units – CSU’s which will be responsible for commissioning most aspects of NHS care (or equivalent body/bodies established pursuant to legislation enacted as a result of, or in connection with, the White Paper, Equity and Excellence: Liberating the NHS published July 2010.

CCG: www.commissioningboard.nhs.uk/ccg-details/

CSU: www.commissioningboard.nhs.uk/appointments/csu

NHS Professional Regulator:
http://www.nhs.uk/NHSEngland/thenhs/healthregulators/Pages/professional-standards-authority.aspx

The Clinical Commissioning Board, Area Teams:
http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx and other organisations involved in commissioning and/or overseeing General Practitioner services and GP consortia and GP Practices and any other provider of primary medical services:

a) Who are a party to any of the following contracts.

- General Medical Services (GMS)
- Personal Medical Services (PMS)
- Alternative Provider Medical Services (APMS) and/or

b) Commissioned by NHS England or other organisations involved in commissioning or overseeing General Practitioner services, as described above.

Social Enterprises:
http://www.socialenterprise.org.uk/

Local Authorities:
http://www.idea.gov.uk/idk/org/la-data.do
NHS Wales (National Health Service for Wales) including but not limited to: Welsh Health Boards, Primary care services - GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:

http://www.nhsdirect.wales.nhs.uk/localservices/localhealthboards/

NHS Scotland (National Health Service for Scotland) including but not limited to: NHS Boards, Hospitals, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:

http://www.show.scot.nhs.uk/organisations/index.aspx

NHS Northern Ireland (National Health Service for Northern Ireland) including but not limited to: Health and Social Care Trusts, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, social care services and community services, including those provided through community health centres and mental health services:

http://www.hscni.net/
NOE CPC – LINK Solutions IT Framework

Reference: NHS/14/CR/WAB/8723

Customers eligible
The framework agreement will be for the benefit of NHS organisations aligned to NHS SBS. All tender responses should be reflective of the amalgamation of these trust(s) into a wider remit and that this may extend out over a wider geographical area within the period of this agreement. At the discretion of NHS SBS, this could include other NHS bodies (whether acting individually, or on behalf of, or together as members of any consortia) along with any other NHS bodies which NHS SBS deems necessary for the delivery of Link: Solutions IT to NHS bodies, local authorities, other government departments or non-departmental public bodies charged with the delivery of healthcare or health related services.

Lot description and scope:
A list of the hardware and software covered in this agreement includes but is not limited to:

<table>
<thead>
<tr>
<th>Servers and related products</th>
<th>Client Devices</th>
<th>Session Broker</th>
<th>CALs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Storage</td>
<td>Virtualization Platforms</td>
<td>Desktop Operating Systems</td>
<td>Environment Specific Application Software</td>
</tr>
<tr>
<td>Switches</td>
<td>VDI Connection Protocol</td>
<td>Application Virtualization</td>
<td>Application Validation</td>
</tr>
<tr>
<td>Back up &amp; recovery</td>
<td>Virtualization Management</td>
<td>Profile and Data Re-direction</td>
<td>Other third party software including niche and bespoke software.</td>
</tr>
</tbody>
</table>

Contract Expiry: 31st March 2020

Framework Notes:
Benefits of the new LINK: Solutions IT Framework includes:

- NHS Shared Business Services intend that this framework will run alongside the Link: IT Framework to offer our member and associate member trusts a full product offering within the IT market and will offer the same easy to use access for both supplier and for trusts.
- Permits "spot-buying" as well as longer term strategic purchases.
- Allows Trusts to maintain relationships with their preferred suppliers if so desired.
- Allows Trusts to run their own further competitions (using suppliers on the framework) to drive value, meet bespoke requirements, generate financial savings and saves Trust time and resource when compared to a full in-house OJEU process.
- Route to market for new technologies such as Cloud capable computing.
**Participating Authorities can call off directly:** Where the terms laid down in the framework agreement are precise enough and complete for the call-off product and/or service provision. Each Participating Authority and/or consortia may supplement or refine the framework agreement’s basic terms to reflect the circumstances for each direct call off.

Examples of such supplementary terms, include but are not limited to:

- Delivery timescales.
- Phasing of bulk orders.
- Invoicing arrangements and payment profiles.
- Authority is seeking quantity or another discount.
- Specification and/or product quality changes.
- Niche or bespoke software requirements.
- Requirement to utilize Cloud technology/functionality.
- Additional warranties.
- Any other special terms.

**Participating Authorities will also have the option to run Mini Competitions:** where the terms laid down in the framework agreements are not precise enough for the particular call-off a mini competition will be held with all those suppliers on the framework capable of meeting the Participating Authorities particular needs. Each Participating Authority and/or consortia may supplement or refine the framework agreement’s basic terms to reflect the particular circumstances for each mini-competition.

Examples of such supplementary terms include, but are not limited to:

- The supplementary terms listed above (relating to direct call-offs).
- Increased information security needs.
- Bespoke setups.
- Requirement to interface with an existing system or software.
- Requirement for pre-sales support and/or associated consultancy services.
- Requirement for project management services.
- Requirement for a managed service.
- Requirement to install in a complicated facility.
- Associated services required, e.g. installation, maintenance and training.
- Requirement for a Participating Authority’s scenario to be priced based on any permutations of the option list in the pricing schedule.
- Participating Authority may require bidders to evaluate multiple scenarios e.g. based on user numbers.
- Requirement for multiple hosted options.
- Requirement multiple services option within the scenario.
- Multiple training and support options required.
- Requirement for modular options.
- Any other special terms – e.g. requirements specific to the product, service or solution that is needed and/or provided to meet requirements.

For mini-competitions, the following sub-criteria will be followed and the weightings will always total 100%.

<table>
<thead>
<tr>
<th>SECTION</th>
<th>RANGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section A</td>
<td>N/A</td>
</tr>
<tr>
<td>Generic Questions</td>
<td>60 - 90</td>
</tr>
<tr>
<td>Pricing</td>
<td>10 - 40</td>
</tr>
</tbody>
</table>
NOE CPC – IT Infrastructure Hardware and Services Framework

OJEU reference: 2018/S 066-146584
NOE CPC Project Ref. NOEF.0188.0

Customers eligible

The framework agreement will be for the benefit of NHS organisations aligned to NHS SBS. All tender responses should be reflective of the amalgamation of these trust(s) into a wider remit and that this may extend out over a wider geographical area within the period of this agreement. At the discretion of NHS SBS, this could include other NHS bodies (whether acting individually or on behalf of, or together as members of any consortia) along with any other NHS bodies which NHS SBS deems necessary for the delivery of Link: Solutions IT to NHS bodies, local authorities, other government departments or non-departmental public bodies charged with the delivery of healthcare or health related services. See Contracting Authority Access embedded at Appendix A.

Authorities can utilise the framework in the following way where applicable:
A. Direct award process where the Most Economic Advantageous tender can be identified;
B. Quotation process or Further Competition Procedure to establish the most economically advantageous tender in order to meet the specific requirements of the Participating Authorities.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1 Server and Storage Hardware, Software and Maintenance</td>
<td>Products available to include (but not be restricted to) servers and storage hardware plus accompanying software and maintenance.</td>
</tr>
<tr>
<td>Lot 2 Network Infrastructure Hardware and Maintenance</td>
<td>Products available to include (but not be restricted to) routers, switches plus accompanying software and maintenance.</td>
</tr>
</tbody>
</table>
| Lot 3 IT Infrastructure Solution Design and Delivery | End to end solution design, supply of goods and project delivery; to include a combination of any of the following, but not be limited to:  
  - Project Consultancy  
  - Development of vision and strategic brief  
  - Analysis of current systems and problem / opportunity definition  
  - Options analysis  
  - Conceptualisation / inception and viability studies  
  - Technical, Economic and/or Operational analysis  
  - Cost v Benefit analysis  
  - Recommendation of preferred solution  
  - Requirements specification  
  - Provide technical expertise to support on-going ICT projects  
  - Supply of Goods  
  - Delivery of Goods  
  - Installation of Goods  
  - Project Management  
  - Implementation of Required Solutions  
  - On-going support and maintenance of hardware/software as required |
| Lot 4 Co-Location Hosting. | Services include the provision of collocated hosting and rental of IT infrastructure hardware |
| Lot 5 | Enterprise Solutions (combined products and services from Lots 1-3) |
Contract Expiry: 31st August 2022

Framework Notes:

<table>
<thead>
<tr>
<th>Lot 1</th>
<th>Server and Storage Hardware, Software and Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Products available to include servers and storage hardware plus accompanying software and maintenance.</td>
</tr>
<tr>
<td></td>
<td>Participating Organisations will can direct award based on the framework prices offered or undertake a further competition for the specific products/service required.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Lot 2</th>
<th>Network Infrastructure Hardware and Maintenance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Products available to include routers, switches plus accompanying software and maintenance.</td>
</tr>
<tr>
<td></td>
<td>Participating Organisations will can direct award based on the framework prices offered or undertake a further competition for the specific products/service required.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Lot 3</th>
<th>IT Infrastructure Solution Design and Delivery</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>End to end solution design and delivery including project consultancy, implementation of required solutions and hardware/software/maintenance as required.</td>
</tr>
<tr>
<td></td>
<td>Participating Organisations will run further competition processes based on the specific requirements as required to bidders who respond to a pre-procurement capability assessment.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Lot 4</th>
<th>Co-Lo Hosting</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Services include the provision of collocated hosting and rental of IT infrastructure hardware.</td>
</tr>
<tr>
<td></td>
<td>Participating Organisations will run further competition processes based on the specific requirements as required to bidders who respond to a pre-procurement capability assessment.</td>
</tr>
</tbody>
</table>

Appendix A:

Contracting Authority Access

Additional information:

The framework will be for the benefit of Public sector bodies, including any statutory and other successor organisations to any of the foregoing and in addition any other commissioners (whether alone of jointly with any other organisation), providers and regulators of NHS funded (either in whole or in part) services including practice based commissioning consortia, general practice commissioning consortia, NHS England (and all sub national offices including anybody obtaining new membership to NHS Shared Business Services Ltd and/or NOE CPC. This list may be subject to change and can include other organisations that are NHS SBS and/or NOE CPC members.

The duration referenced in Section II 1.4 is for the placing of orders.

The value provided in Section II 1.4 is only an estimate. We cannot guarantee to successful suppliers any business through this framework agreement. Spend and volumes may vary throughout the life of the framework agreement from the anticipated levels given in this notice.

The framework will be for the benefit of Public sector bodies, including any statutory and other successor organisations to any of the foregoing and in addition any other commissioners (whether alone of jointly with any other organisation), providers and regulators of NHS funded (either in whole or in part) services including practice based commissioning consortia, general practice commissioning consortia, NHS England (and all sub national offices including anybody obtaining new membership to NHS Shared Business Services Ltd.
## Participating Authorities for NHS Shared Business Services

<table>
<thead>
<tr>
<th>RTV</th>
<th>S Boroughs Partnership NHS Foundation Trust</th>
</tr>
</thead>
<tbody>
<tr>
<td>RTK</td>
<td>Ashford and St. Peter’s Hospitals NHS Foundation Trust</td>
</tr>
<tr>
<td>RF4</td>
<td>Barking, Havering and Redbridge University Hospital NHS Trust</td>
</tr>
<tr>
<td>RQ3</td>
<td>Birmingham Children’s Hospital NHS Foundation Trust</td>
</tr>
<tr>
<td>RMR</td>
<td>Blackpool Teaching Hospitals NHS Foundation Trust</td>
</tr>
<tr>
<td>RMC</td>
<td>Bolton NHS Foundation Trust</td>
</tr>
<tr>
<td>RAE</td>
<td>Bradford Teaching Hospitals NHS Foundation Trust</td>
</tr>
<tr>
<td>RY2</td>
<td>Bridgewater Community Healthcare NHS Trust</td>
</tr>
<tr>
<td>RV3</td>
<td>Central and North West London NHS Foundation Trust</td>
</tr>
<tr>
<td>RW3</td>
<td>Central Manchester University Hospitals NHS Foundation Trust</td>
</tr>
<tr>
<td>RNN</td>
<td>Cumbria Partnership NHS Foundation Trust</td>
</tr>
<tr>
<td>RBQ</td>
<td>Liverpool Heart and Chest Hospital NHS Foundation Trust</td>
</tr>
<tr>
<td>NR5</td>
<td>Livewell Southwest (Plymouth Community Healthcare CIC)</td>
</tr>
<tr>
<td>TAE</td>
<td>Manchester Mental Health &amp; Social Care Trust</td>
</tr>
<tr>
<td>RW4</td>
<td>Mersey Care NHS Trust</td>
</tr>
<tr>
<td>RWN</td>
<td>North Tees and Hartlepool NHS Foundation Trust</td>
</tr>
<tr>
<td>RX7</td>
<td>North West Ambulance Service NHS Trust</td>
</tr>
<tr>
<td>RT2</td>
<td>Pennine Care NHS Foundation Trust</td>
</tr>
<tr>
<td>RK9</td>
<td>Plymouth Hospitals NHS Trust</td>
</tr>
<tr>
<td>RNU</td>
<td>Portsmouth Hospitals NHS Trust</td>
</tr>
<tr>
<td>RA2</td>
<td>Royal Surrey County Hospital NHS Foundation Trust</td>
</tr>
<tr>
<td>RM3</td>
<td>Salford Royal NHS Foundation Trust</td>
</tr>
<tr>
<td>RYD</td>
<td>South East Coast Ambulance Service NHS Foundation Trust</td>
</tr>
<tr>
<td>RGF</td>
<td>South West Ambulance Service NHS Foundation Trust</td>
</tr>
<tr>
<td>RXG</td>
<td>South West Yorkshire Partnership NHS Foundation Trust</td>
</tr>
<tr>
<td>RW1</td>
<td>Southern Health NHS Foundation Trust</td>
</tr>
<tr>
<td>BNV</td>
<td>St. Helens and Knowsley Teaching Hospitals NHS Trust</td>
</tr>
<tr>
<td>R1E</td>
<td>Staffordshire &amp; Stoke on Trent Partnership NHS Trust</td>
</tr>
<tr>
<td>RXX</td>
<td>Surrey and Borders Partnership NHS Foundation Trust</td>
</tr>
<tr>
<td>RFP</td>
<td>Surrey and Sussex Healthcare NHS Trust</td>
</tr>
<tr>
<td>RBV</td>
<td>The Christie Hospital NHS Foundation Trust</td>
</tr>
<tr>
<td>RM2</td>
<td>University Hospital of South Manchester NHS Foundation Trust</td>
</tr>
<tr>
<td>RTP</td>
<td>University Hospitals of Morecambe Bay NHS Foundation Trust</td>
</tr>
<tr>
<td>RRF</td>
<td>Wrightington Wigan &amp; Leigh NHS Foundation Trust</td>
</tr>
<tr>
<td>NNV</td>
<td>Your Healthcare Community Interest Company (CIC)</td>
</tr>
<tr>
<td>X24</td>
<td>NHS England</td>
</tr>
</tbody>
</table>
This list may be subject to change and can include other organisations that are SBS members.

In addition, the following public sector bodies will be able to use the Framework subject to the approval of NHS SBS:

### Central Government Departments, Executive Agencies and NDPBs

- [https://www.gov.uk/government/organisations](https://www.gov.uk/government/organisations)

### National Health Service (NHS) bodies, including:

- **Acute Trusts:** [http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx)
- **Clinical Commissioning Groups:** [http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx)
- **Mental Health Trusts:** [http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx)
- **Ambulance Trusts:** [http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx)
- **Care Trusts:** [http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx)
- **Area Teams:** [http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx)
- **Special Health Authorities:** [http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx](http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx)
- **other English NHS bodies:** [http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx](http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx)

The NHS Commissioning Board and other organisations involved in commissioning or overseeing General Practitioner services and GP consortia which will be responsible for commissioning most aspects of NHS care (or equivalent body/bodies established pursuant to legislation enacted as a result of, or in connection with, the White Paper, Equity and Excellence: Liberating the NHS published July 2010.)
Insight Public Sector Framework Guide for Clients

GP Practices:  http://www.nhs.uk/servicedirectories/Pages/ServiceSearch.aspx, and: http://www.general-practitioners-uk.co.uk/ and any other provider of primary medical services:

a) Who are a party to any of the following contracts:
   - General Medical Services (GMS),
   - Personal Medical Services (PMS),
   - Alternative Provider Medical Services (APMS) and/or

b) Commissioned by the NHS Commissioning Board or other organisations involved in commissioning or overseeing General Practitioner services, as described above.


Social Enterprises:  

Local Authorities:  
https://www.gov.uk/find-your-local-council

NHS Wales (National Health Service for Wales) including but not limited to: Welsh Health Boards, Primary care services - GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:  
http://www.nhsdirect.wales.nhs.uk/localservices/localhealthboards/

Other Welsh Public Bodies – Welsh Local Authorities

NHS Scotland (National Health Service for Scotland) including but not limited to: NHS Boards, Hospitals, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:  
http://www.show.scot.nhs.uk/organisations/index.aspx

Other Scottish Public Bodies:- Scottish Government, Scottish Local Authorities, Scottish Agencies, NDPBs, Scottish Further and Higher Education Boards, Scottish Police, Scottish Fire and Rescue, Scotland Citizens Advice, Scottish Schools and Scottish Housing Associations.

NHS Northern Ireland (National Health Service for Northern Ireland) including but not limited to: Health and Social Care Trusts, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, social care services and community services, including those provided through community health centres and mental health services:  
http://www.hscni.net/

Northern Ireland Public Bodies including Local Authorities, Schools, Police Service, Citizens Advice. Hospices in the UK:


Local Authorities

https://www.gov.uk/find-your-local-council

http://openlylocal.com/councils/all

http://www.ubico.co.uk (agents acting on behalf of Cheltenham Borough Council)
Any commercial, not-for-profit, or other charitable entity created, controlled and financed by a local authority or authorities with regard to provision of services captured by this framework.

Police forces and other emergency services, including fire and rescue services, the maritime and coastguard agency and other rescue authorities (a list of police authorities and fire and rescue services can be found respectively at the following:

- http://www.police.uk/contact/force-website/
- http://apccs.police.uk/about-the-apcc/
- http://www.fireservice.co.uk/information/ukfrs
- http://www.nifrs.org/areas-districts

Educational establishments Educational Establishments in England and Wales, maintained by the Department for Children, Schools and Families including Schools, Universities and Colleges but NOT

Independent Schools
http://www.education.gov.uk/edubase

Registered Social Landlords (RSLs) or Private Registered Providers of social housing (PRPs), a list of such authorities being available at: https://www.homesandcommunities.co.uk/ourwork/registered-provider-information

Third Sector and Registered charities, as detailed at:
http://www.charity-commission.gov.uk
http://www.oscr.org.uk/search-charity-register

Citizens Advice in the United Kingdom:
http://www.citizensadvice.org.uk/index/getadvice.htm
http://www.cas.org.uk
http://www.citizensadvice.co.uk/


Her Majesty’s prison service as detailed at
https://www.gov.uk/government/organisations/hm-prison-service

The Ministry of Defence as detailed at
https://www.gov.uk/government/organisations/ministry-of-defence

Isle of Man Government Health / Public Services
http://www.gov.im/health/

Participating Authorities for NHS Commercial Procurement Collaborative
The following entities shall be eligible to utilise any resulting agreement(s):
NOE CPC member bodies as listed at: [http://www.noecpc.nhs.uk/our-current-customers](http://www.noecpc.nhs.uk/our-current-customers), and any additional new CPC members for the duration of the contract, plus any other NHS/Public Sector bodies located in England, Wales, Scotland and Northern Ireland, subject to the approval of NOE CPC, including but not limited to Acute Trusts, Foundation Trusts, Clinical Commissioning Groups, Ambulance Trusts, Care Trusts, Hospital Trusts, Mental Health Trusts, Community Health Trusts, Special Health Authorities, Health Boards, NHS Commissioning Boards, Commissioning Support Units and other health organisations (Wales, Scotland and Northern Ireland), Health and Social Care Trusts (Northern Ireland), Community Health Councils, Local Health Boards, Social Enterprises, NHS Collaborative Procurement Hubs/Organisations, GP Practices, Primary Care Commissioners, Department of Health, Public Health England and Local Authorities (where Local Authorities are engaged in the provision or commissioning of health related services, for example (but not limited to) the fields of healthcare, social care, early years care and public health).

For the avoidance of doubt the following is a list of our current members on the date of publishing this notice:

- Barnsley Hospital NHS FT
- Bedford Hospital NHS Trust
- Blackburn with Darwen CCG
- Blackpool CCG
- Bradford Teaching Hospitals NHS FT
- Burton Hospitals NHS Foundation Trust
- Calderdale and Huddersfield NHS FT
- Cannock Chase CCG
- Chesterfield Royal Hospital NHS FT
- Chorley and South Ribble CCG
- Colchester Hospital University NHS Foundation Trust
- Derby Hospitals NHS FT
- Derbyshire Community Health Services NHS FT
- Doncaster and Bassetlaw Hospitals NHS FT
- East Lancashire CCG
- East Staffordshire CCG
- Fylde and Wyre CCG
- Greater Preston CCG
- Harrogate and District NHS FT
- Health Education England
- Heart of England NHS FT
- Herefordshire CCG
- Humber NHS FT
- Ipswich Hospital NHS Trust
- James Paget University Hospitals NHS FT
- Lancashire North CCG
- Leeds and York Partnership NHS FT
- Leeds Community Healthcare NHS Trust
- Leeds Teaching Hospitals NHS Trust
- Local Community Partnerships CIC
- Mid Yorkshire Hospitals NHS Trust
- Midlands and Lancashire Commissioning Support Unit
- NHS Eastern Cheshire CCG
- NHS Halton CCG
- NHS Knowsley CCG
- NHS Liverpool CCG
- NHS Redditch And Bromsgrove CCG
- NHS South Cheshire CCG
- NHS South Sefton CCG
- NHS South Worcestershire CCG
- NHS Southport And Formby CCG
- NHS St Helens CCG
- NHS Vale Royal CCG
- NHS Warrington CCG
- NHS West Cheshire CCG
- NHS Wirral CCG
- NHS Wyre Forest CCG
- North Cumbria University Hospitals NHS Trust
- North Staffordshire CCG
- North Staffordshire Combined Healthcare NHS Trust
- North Tees and Hartlepool NHS FT
- Northern Lincolnshire and Goole NHS FT
- Northumbria Healthcare NHS FT
- Nottingham University Hospitals NHS Trust
- QE Facilities Ltd (wholly owned subsidiary of Gateshead Health NHS Foundation Trust)
- Salisbury NHS FT
- Sheffield Children’s NHS FT
- Sheffield Health & Social Care NHS FT
Listings of the entities eligible to utilise any resulting agreement(s), subject to the approval of NOE CPC, can be found at:

**Acute Trusts:**
http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx

**Clinical commissioning groups (CCGs):**
http://www.nhs.uk/ServiceDirectories/Pages/CCGListing.aspx

**Mental Health Trusts:**
http://www.nhs.uk/ServiceDirectories/Pages/MentalHealthTrustListing.aspx

**Ambulance Trusts:**
http://www.nhs.uk/ServiceDirectories/Pages/AmbulanceTrustListing.aspx

**Care Trusts:**
http://www.nhs.uk/ServiceDirectories/Pages/CareTrustListing.aspx

**NHS Trust Development Authority (TDA):**
http://www.ntda.nhs.uk/

**Special Health Authorities:**
http://www.nhs.uk/ServiceDirectories/Pages/SpecialHealthAuthorityListing.aspx

**Arm’s Length Bodies:**

**NHS England:**
http://www.england.nhs.uk/ourwork/d-com/ and other organisations involved in commissioning of primary care services via Clinical Commissioning Groups – CCGs supported by the Commissioning Support Units – CSU’s which will be responsible for commissioning most aspects of NHS care (or equivalent body/bodies established pursuant to legislation
enacted as a result of, or in connection with, the White Paper, Equity and Excellence: Liberating the NHS published July 2010.

CCG: www.commissioningboard.nhs.uk/ccg-details/
CSU: www.commissioningboard.nhs.uk/appointments/csul

**NHS Professional Regulator:**
http://www.nhs.uk/NHSEngland/thenhs/healthregulators/Pages/professional-standards-authority.aspx

**The Clinical Commissioning Board, Area Teams:**
http://www.nhs.uk/ServiceDirectories/Pages/AreaTeamListing.aspx and other organisations involved in commissioning and/or overseeing General Practitioner services and GP consortia and GP Practices:

and any other provider of primary medical services:

a) Who are a party to any of the following contracts.
- General Medical Services (GMS),
- Personal Medical Services (PMS),
- Alternative Provider Medical Services (APMS) and/or

b) Commissioned by NHS England or other organisations involved in commissioning or overseeing General Practitioner services, as described above.

**Social Enterprises:**
http://www.socialenterprise.org.uk/

**Local Authorities:**
http://www.idea.gov.uk/idk/org/la-data.do

NHS Wales (National Health Service for Wales) including but not limited to: Welsh Health Boards, Primary care services - GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:

http://www.nhsdirect.wales.nhs.uk/localservices/localhealthboards/

NHS Scotland (National Health Service for Scotland) including but not limited to: NHS Boards, Hospitals, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, and community services, including those provided through community health centres and mental health services:

http://www.show.scot.nhs.uk/organisations/index.aspx

NHS Northern Ireland (National Health Service for Northern Ireland) including but not limited to: Health and Social Care Trusts, Primary care Services GPs, pharmacies, dentists and optometrists, Hospital services, social care services and community services, including those provided through community health centres and mental health services:

http://www.hscni.net/
North Yorkshire County Council –
Hardware Framework

Ref: DN343989

Customers eligible

North Yorkshire County Council and associated organisations such as schools, other local authorities in North Yorkshire

Lot 1: Schools Hardware

The hardware and accessories must be of suitable build for the education and corporate markets.
The desktop and laptop hardware must be provided with an option for up to 3 year next business day onsite warranty.
The Customer has the sole option to remove and retain any hard drives or solid state drives prior to the return of goods to the Supplier at no additional cost to the Customer. Schools ICT or the customer would remove the hard drive before it is returned to Supplier – this is to ensure GDPR is met. Most devices will not store data and as such will be able to be returned complete.
The Supplier will deliver the hardware and accessories to schools within standard school hours 9:00 to 15:00 during school terms, unless specifically arranged with the school.
‘Off-shelf’ goods to be delivered within 2 days from receipt of an official purchase order from the Authority.
“Bespoke/built to order” goods to be delivered within 10 working days from receipt of an official purchase order from the Authority unless agreed otherwise, in advance with an Officer from the Service Centre Team.
Schools ICT, typically will offer customers nine laptop specifications (made up of entry, mid and high level) from different manufacturers. These items will change depending on model availability and laptop costs.

Lot 2: Service Centre

The hardware and accessories must be of suitable enterprise level for corporate organisations.
The desktop and laptop hardware must be provided with an option for up to 3 years warranty and either next business day or return to base, with an option to swap the disk drive as part of any warranty repair.
The Supplier will deliver the hardware and accessories to the Authority within normal business hours: 08:30 to 16:30, unless specifically arranged when order is placed.
‘Off-shelf’ goods to be delivered within 2 days from receipt of an official purchase order from the Authority.
“Bespoke/built to order” goods to be delivered within 10-15 working days from receipt of an official purchase order from the Authority unless agreed otherwise, in advance with an Officer from the Service Centre Team.

Contract Expiry: 1st August 2020
Contract Extension: 3 x 1 Year to August 2023

Framework Notes:

Direct award contract.
OASIS Academy Schools Trust
- Hardware Framework 2016

Customers eligible
Oasis Academies and affiliated organisations.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
<td>Laptop computers</td>
</tr>
<tr>
<td></td>
<td>Tablets (and specifically iOS devices)</td>
</tr>
<tr>
<td></td>
<td>Docking and other charging stations</td>
</tr>
<tr>
<td></td>
<td>Trolleys</td>
</tr>
<tr>
<td></td>
<td>Desktop computers</td>
</tr>
<tr>
<td></td>
<td>Peripherals</td>
</tr>
<tr>
<td></td>
<td>Associated software</td>
</tr>
</tbody>
</table>

Contract Expiry: 8th May 2020

Framework Notes:
All orders are subject to further competition only.
Direct award possible.
Phoenix Purchasing Solutions ICT Reseller Framework PPFW 12/18

Customers eligible

The framework can be utilised by all UK public sector bodies.

Framework Scope:

The framework allows suppliers to provide any IT related products or services under a “one-stop shop”.

Contract Expiry: 31st May 2023

Framework Notes:

The Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
Phoenix Purchasing Solutions Apple Reseller
Framework PPCPS 12/18

Customers eligible
The framework can be utilised by all UK public sector bodies.

Framework Scope:
The framework allows suppliers to provide Apple related products and services from a certified reseller.

Contract Expiry: 31st May 2023

Framework Notes:
The Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
Scottish Government National Framework for Provision of Cloud Services

Customers eligible
The framework can be utilised by all Framework Public Bodies.

Framework Scope:
Provision of Cloud Services, including Private Cloud, Public Cloud, Hybrid Cloud, Community Cloud, Co-location Services and Cloud Transition Services.

Contract Expiry: 31st July 2021

Framework Notes:
The Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
SUPC ITRAP 2016 Framework

SUPC Reference: REF2016/01

Customers eligible

All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written agreement of SUPC, other higher education institutions and Regional Purchasing Consortia.

Lot description and scope:

<table>
<thead>
<tr>
<th>Sub-category</th>
<th>Example of products that fall within this category (not an exhaustive list)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Storage Media</td>
<td>CDs and DVDs, USB storage media, tapes, portable hard disks, memory cards, other storage devices</td>
</tr>
<tr>
<td>Components</td>
<td>RAM, graphics cards, Processors, hard disk, internal DVD/CD drive</td>
</tr>
<tr>
<td>Displays, monitors, screens and accessories</td>
<td>Desktop monitors, display screens, Remote controls, docking stations, stylus pen for touch screens, display mounts and brackets</td>
</tr>
<tr>
<td>Cables</td>
<td>Ethernet, USB, stereo jacks, HDMI, patch cables, video monitor cables, extension cables, fibre optic,</td>
</tr>
<tr>
<td>Power related accessories</td>
<td>Batteries, Power adapters, chargers, power packs, PDU’s</td>
</tr>
<tr>
<td>Peripheral Accessories</td>
<td>Headphones, microphones, speakers, keyboard, mouse, webcams, scanners, wireless accessories and adapters, keyboard covers, voice recorders, External DVD and CD Drives, wrist rests, mouse mats, small home networking hubs</td>
</tr>
<tr>
<td>Device protection and IT Security Products</td>
<td>Laptop bags, device covers and cases, locking accessories, security cables and cages</td>
</tr>
<tr>
<td>Audio Visual Consumables</td>
<td>Replacement lamps, bulbs, wall and ceiling mounts and brackets, projector filters, tape libraries, media cards, camcorder tapes and discs, cassette tapes</td>
</tr>
<tr>
<td>Special Needs Assisted Technology Equipment</td>
<td>Alternative keyboard, alternative mouse, mounting solutions, note takers and literary aids, speech and hearing amplifiers, switch interface boxes</td>
</tr>
</tbody>
</table>

1.2. The list of examples within each sub category is not exhaustive but demonstrates the type of products that fall within each subcategory.

1.3. Examples of items that are considered out of scope of this framework are detailed below. These items do not fall under the categorisation of IT related accessories or parts and are covered by other University Purchasing Consortia framework agreements:

- Devices such as laptops, notebooks, tablets and mobile phones.
- Printers and printer consumables such as toner cartridges.
Insight Public Sector Framework Guide for Clients

- Furniture and Offices Supplies.
- Photographic equipment such as cameras and lenses.
- Audio Visual Equipment such as Smart TVs, projectors, video conferencing equipment.
- Network servers and storage.
- Software licences.
- Professional Services, Technical Support and Consultancy.
- Maintenance renewals for hardware (unless maintenance of a product purchased within scope of the framework).
- Data Centre and Networking Equipment (except small home networking devices).
- Telephone handsets.

Most orders are placed via online catalogue from Science Warehouse.

**Contract Expiry:** 31st May 2020
SUPC Server, Storage, Solutions National Agreement (SSSNA) 2016

OJEU Reference: 2016/S 061-103632
SUPC Reference: 2016/2

Customers eligible

All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written agreement of SUPC, other higher education institutions and Regional Purchasing Consortia. See Appendix A for further details of members.

Lot description and scope:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lot 1</td>
<td>Servers Only</td>
</tr>
<tr>
<td></td>
<td>OEM led with up to four routes to market either direct or via nominated resellers. Suppliers must supply an approved range of enterprise servers and associated options. This lot includes maintenance renewals, management software and other software layers (where part of a hardware requirement). A hybrid approach (on and off premise), where off premise represents a minority element of the requirement (i.e. less than 50% of the value of the procurement). Leasing will be permitted under this lot but must be evaluated by way of further competition. Insight represents Fujitsu and Huawei on Lot 1</td>
</tr>
<tr>
<td>Lot 2</td>
<td>Storage Only</td>
</tr>
<tr>
<td></td>
<td>OEM led with up to four routes to market either direct or via nominated resellers. Suppliers must supply an approved range of enterprise storage equipment including backup, maintenance renewals, management software and other storage related software (where part of a hardware requirement). A hybrid approach (on and off premise), where off premise represents a minority element of the requirement (i.e. less than 50% of value of the procurement). Leasing will be permitted under this lot but must be evaluated by way of further competition. Insight represents Fujitsu and Huawei on Lot 2</td>
</tr>
<tr>
<td>Lot 4</td>
<td>Reseller Solutions-Insight Appointed</td>
</tr>
<tr>
<td></td>
<td>• Reseller led; products and solutions must be based in servers, storage and solutions (the same scope as Lots 1, 2 and 3). This lot allows solutions and multi-vendor solutions from new and evolving manufacturers and specialist deployment services via the appointed Resellers who will lead. Resellers are awarded to supply only those products and solutions and manufacturers they are deemed qualified for.</td>
</tr>
<tr>
<td></td>
<td>• Accredited reseller for: Huawei • Quantum • Buffalo • Drobo • Qnapp • Qsan • Synology • VMware • Microsoft • Dell / EMC • Lenovo • HPE • Tandberg and Overland • Infotrend • Cisco</td>
</tr>
</tbody>
</table>

Leasing is permitted under this lot but must be evaluated by way of further competition.

Contract Expiry: 31st October 2020

Framework Notes:

The approach to calling-off from the Framework Agreement will vary but must be in accordance with the guidance set down in the Framework Agreement. It is anticipated that call-off from this Agreement could be made in a number of ways but which may be dependent on the specific lot the institution is calling off from:

• Undertaking a further competition to select the most economically advantageous tender for any or all lots.
• Where the terms laid down in the framework agreement are sufficiently precise, institutions can award directly to the highest scoring Bidder without re-opening competition.
• By undertaking a ‘desktop’ exercise to determine the most economically advantageous tender for any or all lots (by adjusting the award criteria weightings according to their individual requirements within the limits set within the Framework Agreement).
Appendix A:

This Framework is being tendered on behalf of Members of the following organisations:

- Southern Universities Purchasing Consortium (SUPC)
  - http://www.supc.ac.uk/engage/our-members/our-members

- North East Universities Purchasing Consortium (NEUPC)
  - http://www.neupc.ac.uk/our-members

- North West Universities Purchasing Consortium (NWUPC)
  - http://www.nwupc.ac.uk/our-members

- London Universities Purchasing Consortium (LUPC)
  - http://www.lupc.ac.uk/list-of-members.html

- Advanced Procurement for Universities and Colleges (APUC)
  - http://www.apuc-scot.ac.uk/#/members

- Higher Education Purchasing Consortium Wales (HEPCW)
  - http://www.hepcw.ac.uk/
SUPC Software Licence Reseller Agreement (SLRA) 2016

Customers eligible

All members of: Southern Universities Purchasing Consortium (SUPC) London Universities Purchasing Consortium (LUPC), North Eastern Universities Purchasing Consortium (NEUPC), North Western Universities Purchasing Consortium (NWUPC), the Higher Education Purchasing Consortium Wales (HEPCW) and Advanced Procurement for Universities and Colleges Limited (APUC); and with the written agreement of SUPC, other higher education institutions and Regional Purchasing Consortia.

See Appendix A for further details of members.

Also, available to all CPC members.

Lot description and scope:

SUPC Framework Agreement for the provision of software license reseller services to cover Microsoft, Adobe, VMware and other software and related services split into the following lots:

<table>
<thead>
<tr>
<th>LOT No.</th>
<th>DESCRIPTION</th>
</tr>
</thead>
</table>
| Lot 1   | Microsoft and Associated Services  
- to include EES and Select Plus Agreements plus Microsoft associated services |
| Lot 2   | Adobe – Split into 2 sub lots:  
Sub-lot A – ETLA – site licences, multi-site or unlimited.  
Sub-lot B - CLP Agreements – perpetual licenses & VIP Agreement – named user/device licenses and other adobe products |
| Lot 3   | VMware  
- All VMware software and associated services including maintenance |
| Lot 4   | Other  
- off the shelf miscellaneous software licenses and associated services |
| Lot 5   | Software Services  
- including but not limited to Software Asset Management, auditing and consultancy limited to the products provided under the scope of the agreement |

Contract Expiry: 31st October 2019
Framework Notes:

Call-Off Patterns

Call-off patterns refer to the methods by which member institutions will choose suppliers to place orders with. These patterns will normally be agreed by the institutional Head of Purchasing.

The member institutions may vary each of the evaluation weightings used in the framework tender evaluation by up to 20%.

Call-off patterns will vary between member institutions and it is anticipated they will be made in a number of ways, such as:

- Choosing a single or multiple suppliers for any / all Lots.
- Choosing specialist suppliers for particular requirements in any / all Lots.
- Undertaking a further competition to select a preferred supplier for any / all Lots when the member institution has specific requirements.
- Selecting the most economically advantageous offer or lowest price offer for each order placed.
- Where the terms laid down in the framework agreements are sufficiently precise, institutions can award to the supplier who is considered to provide the most economically advantageous tender (MEAT - value for money) offer based on the award criteria used in the Tender Document, without reopening competition.
- Institutions who are calling off from the framework agreements may use an electronic auction when undertaking further competition.

Appendix A:

This Framework is being tendered on behalf of Members of the following organisations:

- Southern Universities Purchasing Consortium (SUPC)  
  [http://www.supc.ac.uk/engage/our-members/our-members](http://www.supc.ac.uk/engage/our-members/our-members)
- North East Universities Purchasing Consortium (NEUPC)  
  [http://www.neupc.ac.uk/our-members](http://www.neupc.ac.uk/our-members)
- North West Universities Purchasing Consortium (NWUPC)  
  [http://www.nwupc.ac.uk/our-members](http://www.nwupc.ac.uk/our-members)
- London Universities Purchasing Consortium (LUPC)  
  [http://www.lupc.ac.uk/list-of-members.html](http://www.lupc.ac.uk/list-of-members.html)
- Advanced Procurement for Universities and Colleges (APUC)  
  [http://www.apuc-scot.ac.uk/#!/members](http://www.apuc-scot.ac.uk/#!/members)
- Higher Education Purchasing Consortium Wales (HEPCW)  
  [http://www.hepcw.ac.uk/](http://www.hepcw.ac.uk/)
Transport for London - Framework Supply Agreement for Commoditised IT Goods, Software and/or Associated Services

Reference: ICT11445

Customers eligible

Transport for London (TfL) is part of the GLA Group. It is intended that the framework will be available for use by all members of the GLA group and the subsidiaries from time to time of each of member. Please see Appendix A below for more details on GLA membership.

Lots Awarded:

Software

Products relating to software including but not limited to software requiring an individual licence key or media, processes, policies and expertise to optimise software, from simple license procurement through to software asset management, applications software, implementation services, configuration services, development services, volume licence keys, software upgrade, support and maintenance services, release and deployment management, Commercial Off The Shelf software (COTS) software, software maintenance services, hosted services, software as a service (SaaS), ESCROW services, on and off site product training.

Hardware:

End Users Equipment products and ‘close to the box’ services relating to end users equipment including but not limited to desktop client device equipment, laptop device equipment tablet / slate device equipment, monitor device equipment, thin client device equipment, audio-visual equipment and associated hardware, printers, video computer tools, testers, computer chassis, computer components, peripheral equipment, configuration services relating to desktop hardware delivery, installation, disposal, warranty and maintenance, desktops, laptops, monitors, RAM, USB Storage keys, all forms of graphics cards, iKVM switches, Display Screen Equipment (DSE), equipment, other specialist equipment for use in Reasonable Adjustments and associated consultancy, product maintenance, support, warranty and on and off site product training for all product types supplied.

Hardware: Infrastructure & Solutions

Products relating to infrastructure including but not limited to, servers, storage hardware and services hard disk arrays, tape drive arrays, switches, server chassis, PSU, cables, peripherals cables, infrastructure components, product maintenance, support, warranty and on and offsite product training for all product types supplied.

Networks

Networks to include but not limited to provision and management of voice, data and combined (IP) and VOIP equipment and link provision across all transmission methods, e.g. wire, fibre, satellite and radio, LAN, WAN equipment and services supporting and facilitating the network, associated services relating to network hardware including but not limited to: asset tagging, imaging, delivery, installation, disposal, product maintenance, support, warranty and on and off site product training for all product types.

Consumables

A range of ICT consumable including, but not limited to, cables, batteries, memory devices, keyboards, mice, pointing devices, power supply devices, graphics components, tablets computers accessories, laptop bags, processors and external hard drives, toner cartridges, printer consumables, ink, clearing products, all forms of memory cards, quad display and other graphics cards, printer accessories, back-up tapes and other media, product maintenance, support, warranty and on and offsite product training for all product types.
Associated Services

The provision of associated services including but not limited to the provision of configuration and logistics, hardware and/or software configuration, build management, image and software loading, asset tagging and the shipping of pre-built devices to required locations delivery options and other associated services, the provision of asset services, customer specific labelling, security tagging with data recording, etching, engraving, branding, and application tracer solution, software patch management, build management, product management, product technical advice, technical product planning, including replacement design, remote and on site advice, compatibility advice and training, configuration support, remote and on site installation services, remote and on site brake / fix services, remote and on site lifecycle management, provision of product roadmaps, benchmarking, IMAC services, obsolescence planning, substitution and equivalence advice, recovery disposal and recycling, on and off site product training, product maintenance, support, warranty and on and off site product training for all product type.

Contract Expiry: 30th April 2020

Framework Notes:

Further call offs will also be conducted through mini competitions to all suppliers on the Framework as and when required.

Direct awards may be made where it is possible for the Contracting Authority to establish the most economically advantageous offer on the basis of the terms laid down in the framework agreement, and where all products and/or services required are included in the framework agreement. The Contracting Authority will set out its requirements and apply the direct award criteria to establish which of the Framework Suppliers provides the most economically advantageous solution, and, on this basis, award the Call Off contract(s) by placing an order with the successful Framework Supplier in accordance with the Call Off contract conditions.

Appendix A:

The GLA group is made up of:

The Greater London Authority (GLA) - The GLA is a unique form of regional government, made up of a Mayor and an Assembly. It is a small, strategic authority providing a vision and voice for London. [www.london.gov.uk](http://www.london.gov.uk)

London Fire and Emergency Planning Authority (LFEPA) - LFEPA provides community fire safety, and fire and rescue emergency response services, together with emergency planning. Its principle aim is to make London a safer city, by minimising the risks and the social and economic costs of fire and other hazards.

It is the third largest fire-fighting organisation in the world, and has a direct procurement spend is £86m a year, most of which is spent on fire-fighting operational equipment and personal protective equipment (PPE). [www.londonfire.gov.uk](http://www.londonfire.gov.uk)

London Legacy Development Corporation (LLDC) – LLDC is a mayoral development corporation established under the Greater London Authority Act 1999. Its functions are to promote and deliver physical, social, economic and environmental regeneration of the Olympic Park and its surrounding area, in particular by maximising the legacy of the 2012 Olympic and Paralympic Games, by securing high-quality sustainable development and investment, ensuring the long-term success of the facilities and assets within its direct control and supporting and promoting the aim of convergence.

The Mayor’s Office for Policing and Crime (MOPAC) – it is responsible for setting the strategic direction and accountability for policing the capital (excluding the City of London), in consultation with the public and victims of crime and overseeing Metropolitan Police Services (MPS) budget-setting, performance scrutiny and policy development.
Transport for London (TfL) - TfL manages most of London’s transport system, taking account of London’s economic, social and environmental needs, and helps deliver the Mayor’s Transport Strategy. TfL’s direct annual procurement spend in 2006/07 was £1.625bn, on a wide range of goods and services ranging from traffic technology and systems to highway maintenance, uniforms and clothing. www.tfl.gov.uk

The GLA group works together to use procurement to support the Mayor’s vision for London. The Mayor’s vision is for London to be an exemplary, sustainable, world city, based on three interlocking themes:

- strong and diverse economic growth.
- social inclusivity to allow all Londoners to share in London’s future success.
- fundamental improvements in environmental management and use of resources.

The Mayor leads the Greater London Authority (GLA) group, which aims to help deliver this vision. The GLA group uses its purchasing power to support social and environmental objectives and to ensure that true value for money is achieved both for the GLA group and for London and all its citizens.

The Greater London Authority (Responsible Procurement) – www.london.gov.uk/rp

The GLA’s website dedicated to its work on Responsible Procurement. Information on this site will provide potential providers with an insight into how the group incorporates responsible procurement into its contracts and what may be expected of bidders.

Diversity works for London – www.diversityworksforlondon.com

Diversity Works for London (DWfL) is the Mayor’s flagship campaign whose vision is for a London where businesses harness the benefits of a diverse workforce and supplier base and provide excluded Londoners with a chance to share in the city’s opportunities and prosperity.

DWfL engages with the London business community and a number of initiatives are in place to foster relationships with large enterprises and within the small and medium enterprise sector, including the provision of a range of website advice and guidance tools for large and small employers in London.

Supply London – www.supplylondon.com

SupplyLondon is a business support programme funded by the London Development Agency and delivered by a team of business professionals with experience in both public and private sector procurement. The programme works with London’s small businesses to enable them to become successful suppliers whilst also acting as a source of new suppliers in London for major public and private sector organisations. The programmes business brokers can assist suppliers to identify potential sub-contractors from London’s diverse business community.

CompeteFor – www.competefor.com

CompeteFor is the chosen site of London 2012 for the publication of Games-related contract opportunities. It acts as a brokerage service between buyers throughout the London 2012 supply chain, and potential providers. CompeteFor also provides access to business support services; building skills and capacity to ensure that businesses across the UK can access opportunities linked to the hosting of the London 2012 Games. CompeteFor provides functionality for registered suppliers to identify potential bid partners and sub-contractors.

Mayor of London’s Green Procurement Code – www.greenprocurementcode.co.uk

The Mayor of London’s Green Procurement Code is a free support service for London based organisations committed to reducing their environmental impact through responsible purchasing. The programme is supported by the London Development Agency and is delivered by London Remade.
Welsh Water – Dwr Cymru Cyfyngedig
– Hardware Framework

Ref: DCWW/151/2016

Customers eligible
Welsh Water Utilities and nominated customers.

Lot 1: Hardware
Supply of the full range of hardware including:
The supply of all Hardware and associated bundled software, asset tagging and standard build configuration services outlined below:

- Desktop Hardware: The supply of personal computing and client access products including:
  - Desktops, laptops, ultra-books, notebooks and netbooks;
  - Personal data assistants, mobile internet devices, ATEX mobile phones and tablets
  - Peripherals equipment including printers, monitors, projectors spares and accessories;
  - Scanners and multi-functional printers;
  - Ruggedised laptops and personal computing devices for field operatives
  - Thin client terminals
  - Any associated bundled software.
  - Services associated with the supply of desktop hardware

The supply of IT infrastructure hardware equipment including:

- Servers
- Storage
- Routers and switches and wireless
- Firewalls and security devices
- Cables and associated services, IP telephony and air conditioning
- Any associated bundled software
- Services associated with the supply of infrastructure hardware

Contract Expiry: 30th April 2020

Contract Extension: 1 x 1 Year extension.

Framework Notes:
Further competition only but punch out catalogue may be requested.
YPO DataCentre Framework 2019

Customers eligible
The framework can be utilised by wider public sector and education organisations.

Framework Scope:

Lot 1 - Facility Maintenance
Suppliers are able to provide proactive and reactive maintenance of either an on or off premise data centre,
either onsite or offsite or both and would form part of an ongoing maintenance regime.
Maintenance should follow manufacturers guidelines and current legislation.

Lot 3 – Design
Suppliers are able to provide a design solution is based on customer specification or requirement.
This lot covers on and off premise solutions.

Lot 4 - Audit and Consultancy
Suppliers are able to provide audit services according to customer requirement and scope, both on and off premise solutions.

Lot 6 - Build including Modular and Installation Services
Suppliers are able to provide build and installation services based on customer specification.

Contract Expiry: 31st July 2023

Framework Notes:
The Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
YPO Technology, Hardware, Software and Services Framework 2019

Customers eligible

The framework can be utilised by wider public sector and education organisations.

Framework Scope:

Supply of Hardware

This lot is for the provision of ICT hardware across a wide range of manufacturers which provides a complete ICT equipment solution. Includes end user devices, IT peripherals and infrastructure hardware. Associated bundled software and operating systems included as part of a standard OEM factory build are included in this lot. Plus associated services for goods purchase, such as warranties, installation, imaging and asset tagging.

Software Applications

This lot is for the provision of software applications and systems and any associated services across public sector organisations. This may be for a new solution, amendment or upgrade of an existing solution, from a single boxed order through to full deployment of a software solution.

Covering commercial off the shelf software (COTS), open source software, software licenses or niche and bespoke software specific to your organisation.

Supply of Hardware and Software

This lot is for the provision of combined ICT hardware and software requirements to allow opportunity of one provider across both provisions.

Anything as a Service (XaaS)

This lot is for the provision of IT service solutions in which a provider will deliver full-service desk and support, where a customer will be able to sign up to a subscription-based model with a provider for the delivery of anything as a service. This may be facilitated by a Provider via remote access over a network or managed on-site dependant on the nature.

Hardware Catalogue – for use by YPO only

Technology Operational Services

This lot is for any operational services which are required for a customer to manage the provision of their technology requirement. Including end user support, device management, system management, asset management and more.

Service Design and Implementation

This lot is for the provision of technology service design and implementation, with the purpose of helping customers evaluate their current technology environment and assist with developing/designing of an improved IT infrastructure, along with full implementation and associated services where required.
Customers may procure a full end to end solution or a combination of any of the services listed below to meet their service needs.

**IT Asset Destruction**
This lot is for the provision of ICT hardware asset destruction, to allow for secure decommission of ICT electrical equipment, including the sanitising of data and shredding of media to various levels of security classification

**Contract Expiry:** 30th September 2021

**Contract Extension:** 2 x 1 Year to September 2023

**Framework Notes:**
The Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
Yorkshire and Humber Police ICT Framework

Customers eligible
Yorkshire & Humber Police Forces, North-East Police Forces including Durham, Cleveland and Northumbria.

Framework Scope:
Provision of end to end service of goods supply including all elements of the lifecycle, be a trusted partner to deliver advice, professional support and drive change where appropriate. This will include being a source of added value to both the regional procurement team and also the force IT functions.

The ultimate aims of this framework are to:
- Deliver cashable savings for the forces accessing this framework
- Standardise Hardware across the forces involved to reduce cost and simplify the procurement processes.
- Create a solutions and outcomes based approach to purchasing as opposed to a transactional competitive approach to specific requirements.
- Work in partnership with one provider per lot, who can demonstrate knowledge, experience and expertise with those products, to improve contract management.
- Optimise the purchasing process and reduce burden on procurement and end users
- Leverage reseller knowledge and expertise to deliver innovative solutions to not only reduce cost and increase efficiency but also better enable forces to work towards the strategic objectives of the Policing 2025 vision.
- Provide a compliant, fit for purpose framework for end to end IT Hardware procurement for the policing market

<table>
<thead>
<tr>
<th>LOT 1 - Preferred Bidder</th>
<th>LOT 3 - Preferred Bidder</th>
</tr>
</thead>
<tbody>
<tr>
<td>Laptops</td>
<td>Printers</td>
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<tr>
<td>Desktops</td>
<td>Keyboards</td>
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<td>Monitors</td>
<td>Mouse</td>
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<td>Tablets</td>
<td>Headsets</td>
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<td>Mobile Phones</td>
<td>Microphones</td>
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<tr>
<td>Docking Stations</td>
<td>Network Cables</td>
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<td>Stylus Pens</td>
<td>Power Leads</td>
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<tr>
<td>Print Consumables</td>
<td>Laptop Bags</td>
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<td>Phone Cases</td>
<td>Projectors</td>
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<tr>
<td>Audio Visual Equipment</td>
<td>Professional Services</td>
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<tr>
<td>Switches</td>
<td>Datacentres</td>
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<tr>
<td>Routers</td>
<td>Wireless Access Points</td>
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<tr>
<td>Firewalls</td>
<td>Cabling</td>
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<tr>
<td>&amp; VPN</td>
<td>Professional Services</td>
</tr>
</tbody>
</table>

Contract Expiry: 15th September 2021

Framework Notes:
The Framework allows customers the choice of further competition or direct award route to market depending on the nature of the requirement.
Appendix A

Mini-Competitions Explained

When accessing a multiple supplier framework agreements public sector buyers are required to undertake a further or mini competition to call off from that agreement unless the terms laid down are sufficiently precise to identity VFM (value for money). The aim of this guidance is to explain and simplify the process.

What is a further/mini-competition?

A further/mini competition is a process public sector buyers need to carry out to place a call-off contract under a framework agreement where the best value supplier has not been specified. It allows public sector buyers to further refine requirements whilst retaining the benefits offered under the collaborative agreement.

Benefits of doing a further/mini-competition under a framework agreement:

<table>
<thead>
<tr>
<th></th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Speed</strong></td>
<td>Faster and less onerous than a full tender process</td>
</tr>
<tr>
<td></td>
<td>No need for a standstill period</td>
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<tr>
<td></td>
<td>No need to assess successful suppliers’ capacity and capability to provide your requirements using selection criteria such as financial standing, technical capability, staffing, health and safety, environmental aspects, accreditations etc. – work already done by contracting authority</td>
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<tr>
<td></td>
<td>By providing an EU compliant platform, there is no need to advertise the requirement</td>
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<tr>
<td><strong>Savings</strong></td>
<td>Additional cost savings possible at the further/mini-competition stage, where pricing is not fixed (or is fixed at a maximum level)</td>
</tr>
<tr>
<td><strong>Consortia Purchasing</strong></td>
<td>Further/mini-competition will still achieve the benefits of Consortia purchasing</td>
</tr>
<tr>
<td><strong>Multiple sourcing</strong></td>
<td>Multiple opportunities for source of supply provide increased choice and competition for institutions</td>
</tr>
<tr>
<td><strong>Refining Requirements</strong></td>
<td>Your exact requirement can be further refined over and above the basic contract terms</td>
</tr>
<tr>
<td><strong>Best value</strong></td>
<td>Public sector buyers can simply focus on achieving best value for money for your specific requirement</td>
</tr>
<tr>
<td><strong>Terms and Conditions</strong></td>
<td>The terms and conditions of the agreement will have already been established, so call-offs can just be made in reference to the agreement and its conditions</td>
</tr>
<tr>
<td><strong>Compliance to EU Regulations</strong></td>
<td>Ensure public sector buyers are adhering to EU Procurement legislation</td>
</tr>
</tbody>
</table>

EU Directives

When awarding call-offs, the full procedural steps of the EU Directives do not need to be applied. However, the EU Treaty-based principles, including equal treatment, transparency and non-discrimination do still apply.

Frameworks do not in themselves create any contractual obligations, whereas a call-off does. In placing a call-off contract with a supplier from a framework, public sector buyers will be making a commitment to purchase the specified goods/services from that supplier.
IMPORTANT - Effect of the Remedies Directive

The EU Remedies Directive was implemented into The Public Contracts Regulations on 20 December 2009. The new Directive applies to Frameworks commenced on or after 20 December 2009, and any subsequent further/mini-competitions under that Framework. Key changes include the requirement that bidders must be notified of the outcome of the further/mini-competition, and that the call-off contract resulting from the further/mini-competition may, if subject to a legal challenge, result in a financial penalty, curtailment of the contract, or in an ineffectiveness order. For call-offs above the EU threshold, and for which the new Directive applies, you could choose to run a voluntary standstill period which would limit the remedies available if challenged to damages only - ineffectiveness would not apply.

Public Sector Buyers must not run a further/mini-competition under a framework agreement to create their own framework agreement from which they could run further/mini-competitions for call-offs. However, they may decide to conduct a further/mini competition to select a single supplier to service all your requirements over a defined period.

Further/mini-Competition Process Guidance

1. Prepare your Invitation to Quote (ITQ)
2. Issue your ITQ
3. Evaluate responses and select supplier
4. Award

Preparing your ITQ

Public sector buyers cannot change the basic terms or specification set out in a framework agreement, further/mini-competitions allow you to refine the basic terms of the framework prior to making a call-off.

For example, areas you can refine include:

- Delivery timescales
- Invoicing/payment arrangements
- Associated services, such as installation, maintenance and training
- Quantity
- Functional specification

Under no circumstances should brand names or brand-specific descriptions of goods be used (e.g. Hewlett-Packard printer or BiC Biro pen). Descriptions should give reference to the characteristics and outputs of the product or service. Where no other description is possible, any reference should be qualified by adding the words ‘or equivalent’. It is very important to use ‘input’ OR ‘output’ based specification and you should identify one or the other.

Examples of each are given below:

- An ‘Output’ specification will state the intended result e.g. a clean hospital ward. This has the advantage of leaving the supplier/provider to determine how to execute the requirement and encourages innovation.
- An ‘Input’ specification will specify what materials/products, labour inputs, timings etc. you must use, e.g. 3 experienced cleaners to use environmentally accredited products to clean a hospital ward from 6.00am to 8.00am, 7 days a week. This method reduces freedom to innovate and bring in alternative/better products than those identified in the ITT.

Using an output based specification enables suppliers to quote for the provision of goods/services that meet your minimum requirements and does not unnecessarily eliminate a supplier that cannot supply the exact brand/manufacturer of goods specified. This can also reduce the risk of unnecessarily over-specifying the requirement.

ITQ’s should focus on your actual requirement i.e. the goods/service you require, and not selection criteria such as supplier experience, technical capability, location, accreditations etc.