

## CUSTOMER PROFILE



### INDUSTRY

Staffing

### CHALLENGE

Lengthy processing times endangering deadlines and increasing workloads driven by rapid growth

### SOLUTIONS

Dell EMC VxRail Appliance hyper-converged infrastructure

### RESULTS

- Enhances performance to reduce payroll processing time from hours overnight to 15 minutes
- Provides faster access to applications and data
- Simplifies management and operations allowing more time for creating business value
- Reduces footprint thanks to fully integrated hyper-converged appliance
- Offers ability to reliably failover from one node to another

# THE CSI COMPANIES

Delivering exceptional IT performance for the right people solutions at the right time

## DELL EMC VXRAIL APPLIANCE SCALABLE, ALL-IN-ONE HYPER-CONVERGED INFRASTRUCTURE SPEEDS PROCESSING TO MEET CLIENT COMMITMENTS AND SUPPORT RAPID GROWTH

The CSI Companies consists of four entities plus affiliate Anteo Group that provide staffing and specialized services to meet a wide range of client needs. Since 1994, the Jacksonville, Florida-based company has offered staff augmentation services, executive search, and direct hire of people for clients in healthcare, financial services, banking, retail/hospitality, technology, and other industries. The company serves businesses nationwide from its headquarters and three regional offices.

The CSI Companies has been named one of the top 25 fastest growing staffing firms in the nation, and has won numerous awards and recognition for its remarkable growth and the high quality of services it provides. The company recently became a subsidiary of Recruit Group, the fourth largest staffing firm in the world.

### THE CHALLENGE

As The CSI Companies continued to grow rapidly — both organically and through mergers — it began experiencing frequent downtime in its corporate services group, which serves both clients and the consultants it places with firms.

- Processing times were getting longer, threatening deadlines, such as bank cutoffs for running payrolls. In addition, on one large placement of 400 consultants, the company's existing infrastructure — consisting of assorted physical servers and storage area networks (SANs) with spinning discs — couldn't keep pace with the rising workload demands.

“When we invested in the VxRail Appliance, we were looking for a ‘wow’ factor. As soon as the implementation was completed, we couldn’t believe the performance — how fast everything processed and how crashes were completely eliminated.”



## THE SOLUTION

After a review of various vendors, The CSI Companies chose Dell EMC VxRail Appliance — a pre-configured and tested hyper-converged infrastructure appliance powered by industry-leading VMware vSphere and Virtual SAN software. VxRail Appliances offer a fast, easy, and cost-effective way to significantly improve IT performance and reliability — with extraordinary scalability to adapt to the company’s constantly changing needs.

The CSI Companies run a full complement of applications on the VxRail Appliance, including Microsoft SQL Server databases, Dynamics GP enterprise resource planning, several SQL Server Reporting Services, time and expense applications, and more.

## THE RESULTS

Just as the CSI Companies’ customers rely on the firm to quickly address their temporary staffing or hiring needs, the firm’s 180 internal employees and several thousand consultants working for clients across the country depend on corporate services and IT for prompt response to service requests, continuous and reliable access to systems and applications, and speedy processing of growing workloads.

The company’s VxRail Appliance provides

- Outstanding performance that has shortened payroll processing from hours overnight to as little as 15 minutes and — allowed for the processing of last-minute timesheets or client invoices, when required
- Immediate access to needed applications and data, thanks to blazing-fast, all-flash Virtual SAN storage
- Simplified management and operations delivered by deep integration with VMware vSphere virtualization, which allows the IT staff to spend more time on serving clients and candidates, and less on dealing with system issues
- A substantially smaller footprint because a single 2U hyper-converged appliance has replaced a number of physical servers plus spinning disc SANs
- Ability to failover from one node to another with the help of Dell EMC disaster recovery solutions

“Since implementing VxRail Appliance, our team has been able to focus less on routine management, and more on delivering desired business value,” said Matt Greaves, director of IT for The CSI Companies. “The VxRail Appliance is a real game-changer for us.”

“A lot of us work from home on a remote desktop as well as at the office, and there’s just been a tremendous improvement in performance,” noted Rae Christine Powell, a payroll-billing specialist for The CSI Companies. “The lag time that used to be present is simply gone. Cutting checks and handling invoicing takes no time now.”